

**TOWN OF LASALLE  
FINANCIAL STATEMENT  
MARCH 31, 2020**

**Corporate Results:**

Revenue	2020 Budget	Actual to Mar31,2020	Percentage of Budget	2019 Budget	Actual to Mar31,2019	Percentage of Budget	Actual to Dec31,2019
Operating Fund	41,431,500	30,410,927	73.4%	38,434,900	28,686,673	74.6%	41,374,580
Water Fund	5,862,000	143,961	2.5%	5,557,000	113,040	2.0%	5,695,646
Wastewater Fund	4,375,500	127,535	2.9%	4,144,500	105,543	2.6%	4,210,943
<b>Corporate Total</b>	<b>51,669,000</b>	<b>30,682,423</b>	<b>59.4%</b>	<b>48,136,400</b>	<b>28,905,256</b>	<b>60.0%</b>	<b>51,281,168</b>

Expenditures	2020 Budget	Actual to Mar31,2020	Percentage of Budget	2019 Budget	Actual to Mar31,2019	Percentage of Budget	Actual to Dec31,2019
Operating Fund	41,431,500	5,587,321	13.5%	38,434,900	6,411,904	16.7%	41,282,131
Water Fund	5,862,000	671,737	11.5%	5,557,000	666,763	12.0%	5,695,191
Wastewater Fund	4,375,500	331,333	7.6%	4,144,500	505,950	12.2%	4,207,581
<b>Corporate Total</b>	<b>51,669,000</b>	<b>6,590,390</b>	<b>12.8%</b>	<b>48,136,400</b>	<b>7,584,617</b>	<b>15.8%</b>	<b>51,184,903</b>

**Overall Summary:**

All funds are tracking consistent with budget and prior year level.

**Departmental Results:**

Revenue	2020 Budget	Actual to Mar31,2020	Percentage of Budget	2019 Budget	Actual to Mar31,2019	Percentage of Budget	Actual to Dec31,2019
Departmental Total	41,431,500	30,410,927	73.4%	38,434,900	28,686,673	74.6%	41,374,580
General Levy	36,705,800	30,270,166	82.5%	34,404,200	28,341,804	82.4%	34,550,670
Supplementary Levy	455,000	6,475	1.4%	195,000	0	0.0%	605,712

**Comments:**

The actual revenue recorded represents the interim taxes billed to date and does not reflect the portions paid in the 1st quarter to the County or Education authorities for 2020. Supplementary taxes are generally billed in the 2nd to 4th quarters. The activity is consistent with the prior year.

Interest/Penalties-Taxes	305,000	74,455	24.4%	275,000	62,711	22.8%	322,083
Interest Income	700,000	213,891	30.6%	500,000	164,320	32.9%	959,412
EPC Income	580,000	0	0.0%	560,000	0	0.0%	578,556

**Comments:**

The Essex Power dividend is typically received in the 2nd quarter. Interest income within the 1st quarter is higher than the prior year period due to higher bank account balances.

Mayor & Council	2020 Budget	Actual to Mar31,2020	Percentage of Budget	2019 Budget	Actual to Mar31,2019	Percentage of Budget	Actual to Dec31,2019
Revenue	0	870	100.0%	0	435	100.0%	111
Labour Costs	340,200	83,431	24.5%	299,200	86,507	28.9%	311,349
Operating Costs	105,200	10,112	9.6%	105,200	15,786	15.0%	73,323
Departmental Total	445,400	92,673	20.8%	404,400	101,858	25.2%	384,561

**Comments:**

This department is tracking slightly below budget and prior year level as a result of reduced expenses with respect to Meetings and Conference/Seminars.

**TOWN OF LASALLE  
FINANCIAL STATEMENT  
MARCH 31, 2020**

Finance & Administration	2020 Budget	Actual to Mar31,2020	Percentage of Budget	2019 Budget	Actual to Mar31,2019	Percentage of Budget	Actual to Dec31,2019
Revenue	942,100	210,938	22.4%	897,500	196,627	21.9%	973,370
Labour Costs	2,112,700	548,617	26.0%	1,961,700	509,549	26.0%	2,074,644
Operating Costs	550,400	87,828	16.0%	527,800	135,233	25.6%	440,034
Departmental Total	1,721,000	425,507	24.7%	1,592,000	448,155	28.2%	1,541,308

**Comments:**

The Finance & Administration department is tracking consistent with the budget. Operating costs are below prior year level will be allocated in the second quarter.

Council Services	2020 Budget	Actual to Mar31,2020	Percentage of Budget	2019 Budget	Actual to Mar31,2019	Percentage of Budget	Actual to Dec31,2019
Revenue	20,500	5,465	26.7%	23,500	3,965	16.9%	24,332
Labour Costs	1,014,100	238,626	23.5%	983,400	226,238	23.0%	962,878
Operating Costs	134,100	26,607	19.8%	148,500	19,731	13.3%	119,702
Departmental Total	1,127,700	259,768	23.0%	1,108,400	242,005	21.8%	1,058,248

**Comments:**

Departmental revenue is consistent with budget and slightly above prior year levels, while labour costs are consistent with budget and prior year levels. Operating costs are within budgetary amounts however above prior year level as a result of expenses relating to departmental employee training, legal fees and human resource initiatives.

Financial Services	2020 Budget	Actual to Mar31,2020	Percentage of Budget	2019 Budget	Actual to Mar31,2019	Percentage of Budget	Actual to Dec31,2019
Labour Costs	75,000	0	0.0%	147,600	0	0.0%	0
Operating Costs	13,406,500	319,388	2.4%	11,977,400	566,481	4.7%	15,534,084
Departmental Total	13,481,500	319,388	2.4%	12,125,000	566,481	4.7%	15,534,084

**Comments:**

The financing of capital projects and the transfers to reserves and deferred revenue funds are typically completed in the 3rd and 4th quarters. In 2020, a transfer to reserves took place in the 1st quarter, overall no variances to note.

Alley Closing Program	2020 Budget	Actual to Mar31,2020	Percentage of Budget	2019 Budget	Actual to Mar31,2019	Percentage of Budget	Actual to Dec31,2019
Revenue	0	-400	100.0%	0	0	100.0%	-400
Operating Costs	60,000	7,426	12.4%	0	0	100.0%	50,903
Departmental Total	60,000	7,026	11.7%	0	0	100.0%	50,503

**Comments:**

The budget was developed in order to process the Town's alley closing program.

Division of IT	2020 Budget	Actual to Mar31,2020	Percentage of Budget	2019 Budget	Actual to Mar31,2019	Percentage of Budget	Actual to Dec31,2019
Labour Costs	492,700	118,524	24.1%	484,400	119,703	24.7%	476,189
Operating Costs	511,200	123,260	24.1%	468,600	151,683	32.4%	444,954
Departmental Total	1,003,900	241,784	24.1%	953,000	271,386	28.5%	921,143

**Comments:**

The IT division is tracking consistent with the budget and slightly below prior year level as certain annual agreements will be paid in the 2nd quarter in 2020 rather than the 1st quarter as in 2019.

**TOWN OF LASALLE  
FINANCIAL STATEMENT  
MARCH 31, 2020**

Fire	2020 Budget	Actual to Mar31,2020	Percentage of Budget	2019 Budget	Actual to Mar31,2019	Percentage of Budget	Actual to Dec31,2019
Revenue	10,000	1,080	10.8%	10,000	1,250	12.5%	9,207
Labour Costs	2,515,900	463,616	18.4%	2,145,500	466,089	21.7%	2,107,666
Operating Costs	967,100	48,114	5.0%	946,900	78,052	8.2%	948,389
Departmental Total	3,473,000	510,650	14.7%	3,082,400	542,891	17.6%	3,046,848

**Comments:**

Labour costs are consistent with budget and prior year levels. Vehicle/Equipments expenses are below budget and prior levels, additionally insurance costs will be allocated in the second quarter.

Police / Dispatch	2020 Budget	Actual to Mar31,2020	Percentage of Budget	2019 Budget	Actual to Mar31,2019	Percentage of Budget	Actual to Dec31,2019
Labour Costs	7,142,300	1,674,785	23.5%	6,837,200	1,742,830	25.5%	6,982,392
Departmental Total	7,737,900	1,752,137	22.6%	7,296,900	1,847,032	25.3%	7,497,261

**Comments:**

Referred to the Police Services Board.

Police Services Board	2020 Budget	Actual to Mar31,2020	Percentage of Budget	2019 Budget	Actual to Mar31,2019	Percentage of Budget	Actual to Dec31,2019
Labour Costs	26,400	6,758	25.6%	26,000	6,468	24.9%	25,358
Departmental Total	54,300	10,000	18.4%	54,300	9,544	17.6%	40,843

**Comments:**

Referred to the Police Services Board.

Public Works Summary	2020 Budget	Actual to Mar31,2020	Percentage of Budget	2019 Budget	Actual to Mar31,2019	Percentage of Budget	Actual to Dec31,2019
Revenue	11,357,700	532,173	4.7%	10,802,700	483,520	4.5%	11,037,120
Labour Costs	6,431,000	1,275,226	19.8%	6,207,500	1,312,592	21.2%	5,965,982
Operating Costs	13,460,400	1,179,532	8.8%	12,772,800	1,761,322	13.8%	12,723,179
Total Expenditures	19,891,400	2,454,757	12.3%	18,980,300	3,073,913	16.2%	18,689,160
Net Department Activity	8,533,700	1,922,584	22.5%	8,177,600	2,590,393	31.7%	7,652,041

**Comments:**

Refer to comments contained within the departmental segments.

Culture & Recreation Summary	2020 Budget	Actual to Mar31,2020	Percentage of Budget	2019 Budget	Actual to Mar31,2019	Percentage of Budget	Actual to Dec31,2019
Revenue	2,543,200	595,617	23.4%	2,545,800	686,587	27.0%	2,765,120
Labour Costs	2,222,600	425,353	19.1%	2,190,700	394,553	18.0%	2,032,669
Operating Costs	611,400	79,435	13.0%	606,400	105,610	17.4%	834,839
Total Expenditures	2,834,000	504,788	17.8%	2,797,100	500,163	17.9%	2,867,509
Net Department Activity	290,800	-90,829	-31.2%	251,300	-186,425	-74.2%	102,389

**Comments:**

Refer to comments contained within the departmental segments.

**TOWN OF LASALLE  
FINANCIAL STATEMENT  
MARCH 31, 2020**

Development & Strategic Initiatives	2020 Budget	Actual to Mar31,2020	Percentage of Budget	2019 Budget	Actual to Mar31,2019	Percentage of Budget	Actual to Dec31,2019
Revenue	52,500	15,300	29.1%	50,500	13,200	26.1%	93,200
Labour Costs	573,200	142,743	24.9%	564,600	144,206	25.5%	560,689
Operating Costs	92,900	3,967	4.3%	90,900	11,118	12.2%	83,761
Departmental Total	613,600	131,410	21.4%	605,000	142,124	23.5%	551,251

**Comments:**

The division is operating consistent with budget and prior year level within the first quarter.

Building Division	2020 Budget	Actual to Mar31,2020	Percentage of Budget	2019 Budget	Actual to Mar31,2019	Percentage of Budget	Actual to Dec31,2019
Construction Revenue	610,500	142,247	23.3%	560,500	129,503	23.1%	887,291
Other Revenue	6,500	2,202	33.9%	6,500	1,825	28.1%	9,303
Shortfall Covered by Revenue Fund	49,900	36,629	73.4%	80,600	0	0.0%	0
Transfer to Reserve Fund	0	33,104	100.0%	0	10,614	100.0%	283,238
Labour Costs	464,700	74,163	16.0%	452,300	50,534	11.2%	245,741
Operating Costs	202,200	73,810	36.5%	195,300	70,180	35.9%	367,614
Departmental Total	0	0	100.0%	0	0	100.0%	0

**Comments:**

Revenue, specifically building permits revenue generated is higher than the prior year period and consistent with budget. Charges related to Bill 124 are recorded monthly. Any surplus is transferred to the building reserve fund and any deficit is funded from the building reserve fund per Bill 124 requirements. In this quarter, the net transfer to the Building Division operation totalled \$3524.

Non Departmental	2020 Budget	Actual to Mar31,2020	Percentage of Budget	2019 Budget	Actual to Mar31,2019	Percentage of Budget	Actual to Dec31,2019
Conservation Authority	289,000	73,518	25.4%	275,000	68,533	24.9%	274,133

**Comments:**

The activity is consistent with the budget.

Non Departmental	2020 Budget	Actual to Mar31,2020	Percentage of Budget	2019 Budget	Actual to Mar31,2019	Percentage of Budget	Actual to Dec31,2019
<u>Protective Inspection &amp; Control</u>							
Larvicide Program	5,000	0	0.0%	5,000	0	0.0%	6,410
Dog Pound Facilities	15,000	0	0.0%	15,000	0	0.0%	23,699
Animal Control Expenses	19,400	5,013	25.8%	19,400	5,032	25.9%	18,693
Spay/Neuter Vouchers	3,000	190	6.3%	2,000	250	12.5%	2,075
Dog Licences Revenue	20,000	14,804	74.0%	20,000	17,452	87.3%	21,377

**Comments:**

The activity is consistent with the budget and with the prior year period.

Emergency Measures	51,000	36,192	71.0%	31,000	8,356	27.0%	137,986
--------------------	--------	--------	-------	--------	-------	-------	---------

**Comments:**

The activity within Emergency Measures exceeds prior year level as a result of new emergency planning software and training activities. Additionally, costs incurred relate to the current global COV-ID 19 pandemic. Further detailed reports related to costs incurred will be brought forward to Council.

**TOWN OF LASALLE  
FINANCIAL STATEMENT  
MARCH 31, 2020**

Non Departmental	2020 Budget	Actual to Mar31,2020	Percentage of Budget	2019 Budget	Actual to Mar31,2019	Percentage of Budget	Actual to Dec31,2019
Winter Control	200,000	236,389	118.2%	200,000	316,207	158.1%	212,262

**Comments:**

This account captures the sole cost of salt with respect to winter control. Unused salt from 2019 was transferred to 2020.

Non Departmental	2020 Budget	Actual to Mar31,2020	Percentage of Budget	2019 Budget	Actual to Mar31,2019	Percentage of Budget	Actual to Dec31,2019
Traffic Control	67,000	6,603	9.9%	72,000	6,165	8.6%	69,524

**Comments:**

The activity is consistent with the prior year period.

Handi Transit	45,000	9,200	20.5%	55,000	6,639	12.1%	42,823
LaSalle Transit	180,700	-10,107	-5.6%	164,700	33,431	20.3%	166,553

**Comments:**

The expenses related to the service agreement for the LaSalle Transit will be recorded in the following quarter however are consistent with budget and the prior period. Revenue generated within the 1st quarter is consistent with the prior year period. The LaSalle Transit activity will be funded by the Provincial Gas Tax and at year end appropriate transfers to the transit reserve completed.

Non Departmental	2020 Budget	Actual to Mar31,2020	Percentage of Budget	2019 Budget	Actual to Mar31,2019	Percentage of Budget	Actual to Dec31,2019
Street Lighting	260,000	61,337	23.6%	260,000	40,592	15.6%	241,999

**Comments:**

The hydro activity is consistent with the budget and with the prior year period, however maintenance costs have exceeded prior year activity and total 40% of budgeted amounts at the end of the first quarter.

Non Departmental	2020 Budget	Actual to Mar31,2020	Percentage of Budget	2019 Budget	Actual to Mar31,2019	Percentage of Budget	Actual to Dec31,2019
Crossing Guards	98,600	15,719	15.9%	89,500	22,327	25.0%	91,967

**Comments:**

The activity is below the budgeted amounts, prior year period and expected to be under budget in the 2nd quarter as well.

Non Departmental	2020 Budget	Actual to Mar31,2020	Percentage of Budget	2019 Budget	Actual to Mar31,2019	Percentage of Budget	Actual to Dec31,2019
Garbage Collection	663,000	166,424	25.1%	646,000	160,225	24.8%	646,115
Garbage Disposal	1,012,000	151,120	14.9%	970,000	140,283	14.5%	984,973

**Comments:**

The activity is consistent with the budget and with the prior year period.

**TOWN OF LASALLE  
FINANCIAL STATEMENT  
MARCH 31, 2020**

Public Works Summary	2020 Budget	Actual to Mar31,2020	Percentage of Budget	2019 Budget	Actual to Mar31,2019	Percentage of Budget	Actual to Dec31,2019
Revenue	11,357,700	532,173	4.7%	10,802,700	483,520	4.5%	11,037,120
Labour Costs	6,431,000	1,275,226	19.8%	6,207,500	1,312,592	21.2%	5,965,982
Operating Costs	13,460,400	1,179,532	8.8%	12,772,800	1,761,322	13.8%	12,723,179
Total Expenditures	19,891,400	2,454,757	12.3%	18,980,300	3,073,913	16.2%	18,689,160
Net Department Activity	8,533,700	1,922,584	22.5%	8,177,600	2,590,393	31.7%	7,652,041

**Comments:**

Division specifics are noted below.

Public Works Corporate	2020 Budget	Actual to Mar31,2020	Percentage of Budget	2019 Budget	Actual to Mar31,2019	Percentage of Budget	Actual to Dec31,2019
Revenue	1,032,200	252,610	24.5%	1,013,200	246,140	24.3%	1,005,838
Labour Costs	1,210,600	283,407	23.4%	1,149,100	269,638	23.5%	1,100,319
Operating Costs	522,100	19,395	3.7%	494,800	341,469	69.0%	495,530
Departmental Total	700,500	50,191	7.2%	630,700	364,967	57.9%	590,012

**Comments:**

The revenue and labour cost activity of the Public Works Corporate division is consistent with budget and the prior year period. Insurance costs will be allocated in the second quarter, other operating costs are consistent with budget and the prior period.

Roads / Drainage	2020 Budget	Actual to Mar31,2020	Percentage of Budget	2019 Budget	Actual to Mar31,2019	Percentage of Budget	Actual to Dec31,2019
Revenue	0	0	100.0%	0	0	0.0%	16,071
Labour Costs	673,600	195,147	29.0%	644,600	203,354	31.6%	809,197
Operating Costs	670,800	25,178	3.8%	645,800	33,058	5.1%	447,669
Departmental Total	1,344,400	220,325	16.4%	1,290,400	236,412	18.3%	1,240,795

**Comments:**

The activity in roadside and drain maintenance is higher than the prior year period, while tree trimming and road sign maintenance is below prior year level. Overall, the division is tracking consistent with the budget.

Drainage	2020 Budget	Actual to Mar31,2020	Percentage of Budget	2019 Budget	Actual to Mar31,2019	Percentage of Budget	Actual to Dec31,2019
Labour Costs	441,600	69,301	15.7%	434,100	96,734	22.3%	381,568
Departmental Total	441,600	69,301	15.7%	434,100	96,734	22.3%	381,568

**Comments:**

The activity in this division is slightly below the budget and the prior year period.

Storm Sewers	2020 Budget	Actual to Mar31,2020	Percentage of Budget	2019 Budget	Actual to Mar31,2019	Percentage of Budget	Actual to Dec31,2019
Labour Costs	120,000	24,460	19.2%	138,000	22,993	16.7%	121,054
Operating Costs	20,000	1,424	7.1%	20,000	0	0.0%	14,482
Departmental Total	140,000	24,460	17.5%	138,000	22,993	16.7%	121,054

**Comments:**

The activity in this division is consistent with the budget and with the prior year period.

**TOWN OF LASALLE  
FINANCIAL STATEMENT  
MARCH 31, 2020**

Facilities & Fleet	2020 Budget	Actual to Mar31,2020	Percentage of Budget	2019 Budget	Actual to Mar31,2019	Percentage of Budget	Actual to Dec31,2019
Revenue	-50,000	-8,067	16.1%	-50,000	-8,023	16.1%	-58,540
Labour Costs	1,691,200	346,406	20.5%	1,647,900	360,774	21.9%	1,603,542
Operating Costs	2,841,100	372,954	13.1%	2,735,000	480,907	17.6%	2,668,465
Departmental Total	4,482,300	711,293	15.9%	4,332,900	833,658	19.2%	4,213,467

**Comments:**

The Fleet and Facilities division is tracking less than the prior year period particularly as a result of the fact that insurance costs will be allocated in the second quarter. Utility costs including hydro, water, natural gas are higher than the prior period. Building maintenance costs are higher than the prior period while fleet maintenance is below prior period levels. Overall, the costs are aligned with budget for the first quarter.

Parks	2020 Budget	Actual to Mar31,2020	Percentage of Budget	2019 Budget	Actual to Mar31,2019	Percentage of Budget	Actual to Dec31,2019
Revenue	38,000	0	0.0%	38,000	10,773	28.4%	50,082
Labour Costs	946,200	101,823	10.8%	914,300	87,874	9.6%	775,210
Operating Costs	516,700	13,618	2.6%	475,200	4,399	0.9%	383,834
Departmental Total	1,424,900	115,441	8.1%	1,351,500	81,501	6.0%	1,108,961

**Comments:**

This division typically has more activity beginning in the 2nd quarter. Boat ramp sales did not take place in the 1st quarter of 2020.

Water	2020 Budget	Actual to Mar31,2020	Percentage of Budget	2019 Budget	Actual to Mar31,2019	Percentage of Budget	Actual to Dec31,2019
Revenue	5,862,000	143,961	2.5%	5,557,000	113,040	2.0%	5,695,646
Labour Costs	1,043,100	186,894	17.9%	1,009,300	203,356	20.2%	890,115
Operating Costs	4,818,900	484,843	10.1%	4,547,700	463,406	10.2%	4,805,077
Departmental Total	0	527,776	100.0%	0	553,722	100.0%	-454

**Comments:**

Activity is consistent with budget and the prior period. Any surpluses at the end of the year are transferred to the water reserve fund for future water related capital projects.

Wastewater	2020 Budget	Actual to Mar31,2020	Percentage of Budget	2019 Budget	Actual to Mar31,2019	Percentage of Budget	Actual to Dec31,2019
Revenue	4,375,500	127,535	2.9%	4,144,500	105,543	2.6%	4,210,943
Labour Costs	304,700	69,212	22.7%	290,200	67,868	23.4%	299,458
Operating Costs	4,070,800	262,121	6.4%	3,854,300	438,082	11.4%	3,908,123
Departmental Total	0	203,798	100.0%	0	400,407	100.0%	-3,362

**Comments:**

The 1st quarter maintenance fees with respect to the agreement with the City of Windsor have yet to be received, all other activity is consistent with budget and the prior period. Any surpluses at the end of the year are transferred to the water reserve fund for future water related capital projects.

**TOWN OF LASALLE  
FINANCIAL STATEMENT  
MARCH 31, 2020**

Culture & Recreation Summary	2020 Budget	Actual to Mar31,2020	Percentage of Budget	2019 Budget	Actual to Mar31,2019	Percentage of Budget	Actual to Dec31,2019
Revenue	2,543,200	595,617	23.4%	2,545,800	686,587	27.0%	2,765,120
Labour Costs	2,222,600	425,353	19.1%	2,190,700	394,553	18.0%	2,032,669
Operating Costs	611,400	79,435	13.0%	606,400	105,610	17.4%	834,839
Total Expenditures	2,834,000	504,788	17.8%	2,797,100	500,163	17.9%	2,867,509
Net Department Activity	290,800	-90,829	-31.2%	251,300	-186,425	-74.2%	102,389

**Comments:**

Division specifics are noted below.

C & R Corporate	2020 Budget	Actual to Mar31,2020	Percentage of Budget	2019 Budget	Actual to Mar31,2019	Percentage of Budget	Actual to Dec31,2019
Revenue	84,900	12,426	14.6%	84,900	12,497	14.7%	84,698
Labour Costs	1,072,100	220,097	20.5%	1,082,200	196,923	18.2%	929,731
Operating Costs	342,000	26,737	7.8%	334,500	64,138	19.2%	339,829
Departmental Total	1,329,200	234,409	17.6%	1,331,800	248,563	18.7%	1,184,862

**Comments:**

Overall, the division is consistent with prior year. Annual allocation for insurance will take place in the second quarter.

C& R Community Programs	2020 Budget	Actual to Mar31,2020	Percentage of Budget	2019 Budget	Actual to Mar31,2019	Percentage of Budget	Actual to Dec31,2019
Revenue	422,500	31,564	7.5%	422,500	43,503	10.3%	396,885
Labour Costs	312,000	32,324	10.4%	308,100	36,917	12.0%	288,542
Operating Costs	40,900	1,369	3.3%	33,400	1,958	5.9%	50,786
Departmental Total	-69,600	2,129	-3.1%	-81,000	-4,628	5.7%	-57,557

**Comments:**

Community programming revenue is less than the prior year period as March Break programs were cancelled as a result of the current global pandemic, all other items are consistent with the prior period.

C & R Culture & Events	2020 Budget	Actual to Mar31,2020	Percentage of Budget	2019 Budget	Actual to Mar31,2019	Percentage of Budget	Actual to Dec31,2019
Revenue	15,000	677	4.5%	15,000	23	0.2%	220,979
Operating Costs	50,000	20,528	41.1%	50,000	14,459	28.9%	266,157
Departmental Total	35,000	19,851	56.7%	35,000	14,436	41.2%	45,178

**Comments:**

Special event expenses related to the Town's hosting of Roger's Hometown Hockey were incurred in the first quarter.

C & R Hospitality	2020 Budget	Actual to Mar31,2020	Percentage of Budget	2019 Budget	Actual to Mar31,2019	Percentage of Budget	Actual to Dec31,2019
Revenue	226,000	63,041	27.9%	244,000	61,615	25.3%	217,140
Labour Costs	93,700	16,870	18.0%	101,700	20,742	20.4%	77,633
Operating Costs	83,500	21,047	25.2%	93,500	20,353	21.8%	85,660
Departmental Total	-48,800	-25,124	51.5%	-48,800	-20,519	42.1%	-53,847

**Comments:**

Revenue is consistent with the prior year period, with decrease in labour occurred in the first quarter in comparison to the prior year period.

**TOWN OF LASALLE**  
**FINANCIAL STATEMENT**  
**MARCH 31, 2020**

Vollmer Centre Arenas	2020 Budget	Actual to Mar31,2020	Percentage of Budget	2019 Budget	Actual to Mar31,2019	Percentage of Budget	Actual to Dec31,2019
Revenue	833,300	244,040	29.3%	810,800	307,902	38.0%	872,152
Departmental Total	-833,300	-244,040	29.3%	-810,800	-307,902	38.0%	-872,152

**Comments:**

Revenue within the first quarter is below budget and prior year and was negatively affected by the closure to the facility.

Vollmer Centre Aquatic Centre	2020 Budget	Actual to Mar31,2020	Percentage of Budget	2019 Budget	Actual to Mar31,2019	Percentage of Budget	Actual to Dec31,2019
Revenue	578,000	155,852	27.0%	585,000	153,388	26.2%	589,154
Labour Costs	512,300	111,037	21.7%	471,600	97,146	20.6%	490,450
Operating Costs	50,000	9,163	18.3%	50,000	2,897	5.8%	46,737
Departmental Total	-15,700	-35,652	227.1%	-63,400	-53,345	84.1%	-51,967

**Comments:**

Revenue exceeded prior year levels despite facility closure in March and corresponding programming credits to customers. Labour costs were slightly above prior year levels and overall the area is slightly below prior year level.

Vollmer Centre Fitness Centre	2020 Budget	Actual to Mar31,2020	Percentage of Budget	2019 Budget	Actual to Mar31,2019	Percentage of Budget	Actual to Dec31,2019
Revenue	343,300	88,017	25.6%	343,400	107,534	31.3%	356,790
Labour Costs	192,300	45,025	23.4%	189,700	42,824	22.6%	201,957
Operating Costs	45,000	591	1.3%	45,000	1,805	4.0%	45,671
Departmental Total	-106,000	-42,401	40.0%	-108,700	-62,905	57.9%	-109,162

**Comments:**

While labour and operating costs remained consistent with the prior period, revenue decreased as a result of the facility closure.

LaSalle Outdoor Pool	2020 Budget	Actual to Mar31,2020	Percentage of Budget	2019 Budget	Actual to Mar31,2019	Percentage of Budget	Actual to Dec31,2019
Revenue	40,200	0	0.0%	40,200	125	0.3%	27,323
Labour Costs	40,200	0	0.0%	37,400	0	0.0%	44,356
Departmental Total	0	0	100.0%	-2,800	-125	4.5%	17,032

**Comments:**

The outdoor pool is open late June through early September.