



The Corporation of the Town of LaSalle

To: Mayor and Members of Council

Prepared by: Ed Thiessen, Deputy Fire Chief

Department: Fire Services

Date of Report: May 4, 2020

Report Number: Fire 20-04

Subject: Purchase of Self Contained Breathing Apparatus (SCBA) to replace existing SCBA

Recommendation

That the report of the Deputy Fire Chief of LaSalle dated May 4, 2020 (Fire 20-04) regarding the purchase of the new Self Contained Breathing Apparatus (SCBA) be RECEIVED, and that the recommended purchase from A.J. Stone Company at a cost of \$270,355.00 (not including HST) funded through the fire capital reserve be APPROVED.

Report

LaSalle Fire Service went out for quote for replacement our current Self-Contained Breathing Apparatus (SCBA) as per the capital replacement plan. Evaluation through presentations and SCBA demo packs were performed on SCBA's provided by three vendors. LaSalle Fire Service requested quotes from two of the three vendors. The SCBA from one of the vendors did not meet the requirements of the Health and Safety Committee.

A.J. Stone Company, who provides SCBA manufactured by MSA, submitted the low bid for a cost of \$270,355.00 (not including HST). This amount includes the optional items. This total cost includes a \$21,764.00 discount. This discount is only available until June 1, 2020.

Staff reviewed the quotes in detail. A.J. Stone Company is not only the lowest bidder, but also provides additional benefits to LaSalle Fire Service as our neighbouring fire services also use the same MSA product. This allows for sharing of equipment during mutual aid type incidents. Additionally, MSA is the brand of SCBA currently in use so

staff are familiar with the product and the department has had a positive experience with the vendor and servicing of the units.

LaSalle Fire Service asked both vendors to provide as optional pricing, a system used for firefighter accountability.

Consultations

All quotes were reviewed in detail with the Fire Chief.

Financial Implications

The purchase of the SCBA was approved in the 2020 budget. The SCBA is anticipated to arrive in the third quarter of 2020. The approved 2020 budget for this replacement is \$310,000.00

Quote Summary

| VENDOR | SCBA (No HST) | OPTIONAL ITEMS (No HST) | TOTAL (No HST) |
|--------------------------|------------------|-------------------------------|-------------------|
| A.J. Stone Company (MSA) | \$265,391.00 | \$4,964.00 | \$270,355.00 |
| M.L. Supply (SCOTT) | \$338,979.66 | \$6,395.00 | \$345,374.66 |

Prepared By:



Deputy Fire Chief

Ed Thiessen

Link to Strategic Goals

| | |
|---|---|
| | Enhancing organizational excellence |
| X | Sustain strong public services and infrastructure |
| | Strengthen the community's engagement with the Town |
| | Grow and diversify the local economy |
| | Build on our high-quality of life |

Communications

| | |
|---|---|
| X | Not applicable |
| | Website |
| | Social Media |
| | News Release |
| | Local Newspaper |
| | Bids & Tenders |
| | Notification pursuant to the Planning Act |

Notifications

| Name | Address | Email |
|------|---------|-------|
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Report Approval Details

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|----------------------|--|
| Document Title: | Fire 20-04 - Purchase of New SCBA.docx |
| Attachments: | |
| Final Approval Date: | May 4, 2020 |

This report and all of its attachments were approved and signed as outlined below:



Fire Chief

Dave Sutton



Chief Administrative Officer

Joe Milicia