



The Corporation of the Town of LaSalle

To: Mayor and Members of Council
Prepared by: Ed Thiessen, Deputy Fire Chief
Department: Fire Services
Date of Report: July 19, 2019
Report Number: FIRE 19-12
Subject: Purchase of New Fire Truck

Recommendation

That the report of the Deputy Fire Chief dated July 19, 2019 (FIRE 19-12) regarding the purchase of the new fire tender, to Carl Thibault Emergency Vehicles BE APPROVED at a cost of \$737,438 plus HST, funded through the fire capital reserve, and that the appropriate bylaw to allow for the execution of an agreement between the Fire Chief and Carl Thibault Emergency Vehicles for this contract BE APPROVED

Report

LaSalle Fire Service went out for tender for a new fire truck to replace our current Engine Rescue Tanker (ERT) Unit 203 as per the capital replacement plan. Tenders closed July 12, 2019 and three submissions were received.

Carl Thibault Emergency Vehicles submitted the low bid for a cost of \$737,438 plus HST. Carl Thibault Emergency Vehicles is the vendor that our newest fire engine unit 207 was purchased from in 2014. It should be noted, that LaSalle Fire Service is experiencing excellent customer service from Carl Thibault Emergency Vehicles and have zero concerns with purchasing from them again.

Staff reviewed the tenders in detail. Carl Thibault Emergency Vehicles is not only the lowest bidder, but also the only bidder that met all the requirements of the tender. Both other vendors offered substitutions to some elements of the tender.

Consultations

All tenders were reviewed in detail with the Director of Finance and the Fire Chief. At this time, we also discussed the budget, funding of the overage, and the funding plan for the two optional items.

Financial Implications

The purchase of the truck was approved in the 2019 capital budget. The truck is anticipated to arrive in the fourth quarter of 2020. The approved capital 2019 budget for this replacement is \$714,000.00. The overage will be funded through the fire capital reserve and the 2020 budget allocations.

Tender Summary

VENDOR	TRUCK BID (plus HST)	5" HOSE (5 x 100 ft)	PORTABLE ELECTRIC WINCH
Carl Thibault Emergency Vehicles	\$737,438.00	\$5,059.00	\$3,922.00
Fort Gary Fire Trucks	\$744,972.00	N/A	N/A
MetalFab Fire Trucks	\$760,126.87	\$6,800.00	\$9,655.00

The 5" hose and the portable electric winch are two items LaSalle Fire Service asked for within the tender as optional items. These items will be brought forward to Council in the 2020 budget process.

Prepared By:



Deputy Fire Chief

Ed Thiessen

Link to Strategic Priorities

	Expanding and diversifying our assessment base
	Effectively communicating the activities and interests of the Town
X	Managing our human and financial resources in a responsible manner
	Promoting and marketing LaSalle
	Promote a healthy and environmentally conscious community

Communications

	Not applicable
	Website
	Social Media
	News Release
	Local Newspaper
x	Bids & Tenders
	Notification pursuant to the Planning Act

Notifications

Name	Address	Email

Report Approval Details

Document Title:	FIRE 19-12 New Fire Truck.docx
Attachments:	
Final Approval Date:	Jul 23, 2019

This report and all of its attachments were approved and signed as outlined below:



Fire Chief

Dave Sutton
Fire Chief



Director of Finance/Treasurer

Dale Langlois
Director of Finance/Treasurer



Director, Council Services/Clerk

Agatha Robertson, Director of Council Services/Clerk
per Joe Milicia, Chief Administrative Officer