



The Corporation of the Town of LaSalle

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<b>Date</b>	February 19, 2019	<b>Report No:</b>	PW-07-19
<b>Directed To:</b>	Mayor and Members of Council	<b>Attachments:</b>	
<b>Department:</b>	Public Works	<b>Policy References:</b>	
<b>Prepared By:</b>	Mark Beggs – Manager of Roads and Parks		
<b>Subject:</b>	Award of RFQ-PW-2019-4 – Safety and Work wear 2019		

**RECOMMENDATION:**

That Council approve the recommendation to proceed with awarding RFQ-PW2019-4 Safety and Work Wear 2019 to the vendor, Lucier Glove and Safety Products for a 3 year term.

**REPORT:**

Quotations were recently received for the supply of safety and work wear through RFQ-PW-2019-4 on the Town of LaSalle Bids and Tenders Website.

Three quotations were submitted for the Towns review. The three vendors that submitted quotations were:

- Lucier Glove and Safety Products
- Cintas
- Talbot Uniforms

The submissions were evaluated on three main criteria to determine which vendor most meets the needs of the Town:

1. Percentage of items quoted that meet the specification
2. Price
3. Meets terms in contract

The table below outlines the results:

<b>Vendor</b>	<b>Lucier</b>	<b>Cintas</b>	<b>Talbot</b>
<b>% Meeting Specs</b>	32 of 38 (84%)	16 of 38 (42%)	21 of 38 (27%)
<b>Price</b>	\$ 8,150.62	\$ 6,989.00	\$ 7,090.80
<b>Meets terms</b>	~6 items did not meet specifications	~22 items did not meet specifications  ~did not provide pricing for 6 items	~17 items did not meet specifications  ~did not provide pricing for 6 items  ~not able to hold pricing for 3 yrs as per specifications

It should be noted that the pricing provided is based on one unit of each style of safety and work wear only, and does not reflect the total value of the contract. Also as noted in chart above, both Cintas and Talbot were unable to provide pricing for six of the specified items, which would reflect in a lower overall price.

Lucier Glove and Safety Products has provided pricing for 84% of the specified items, versus 42% and 27% for Cintas and Talbot respectively.

The six items that Lucier has offered that do not meet the specifications will be reviewed with the vendor upon award of the contract.

The Town has used Lucier Glove and Safety Products in the past, and has been satisfied with their service in the past years.



It is recommended that RFQ-PW-2019-3 Safety Footwear 2019 be awarded to Lucier Glove and Safety Products for the three year term, as they has provided a quotation that most meets the Towns requirements.

Respectfully submitted,



Mark Beggs

Manager of Roads and Parks

Reviewed by:							
CAO 	Treasury	Clerks	Public Works 	Planning	Cult. & Rec.	Building	Fire