

## The Corporation of the Town of LaSalle

Date:

October 22, 2018

**Report No:** 

FIN-30-2018

**Directed To:** 

Members of Council

Attachments:

A: September 2018 Financial Statement B: Capital Fund Analysis

C: Reserves, Reserve Fund, Deferred Revenue

Statement
D: Cash & Investments
Report

Department:

Prepared By:

Finance

**Policy** 

Gaetano (Tano) Ferraro, CPA, CMA

References:

None

Manager of Finance & Deputy Treasurer Diane Hansen, Supervisor of Accounting

Subject:

3rd Quarter Report

### Purpose:

To provide a report to Members of Council detailing the financial position of the municipality as of the 3<sup>rd</sup> quarter.

### Background:

As part of the year end Auditor's recommendations, they recommended that Administration prepare quarterly reviews for Members of Council in addition to the financial statements, which are submitted to and received by Council on a monthly basis.

### **Analysis and Comments:**

### Corporate Results:

Revenue	2018 Budget	Actual to Sept30,2018	Percentage of Budget	2017 Budget	Actual to Sept30,2017	Percentage of Budget	Actual to Dec 31,2017
Operating Fund	35,277,400	35,416,427	100.4%	32,527,000	32,204,226	99.0%	33,397,894
Water Fund	5,516,000	2,693,054	48.8%	4,762,000	2,887,378	60.6%	5,312,939
Wastewater Fund	4,017,800	2,032,115	50.6%	3,208,000	2,223,266	69.3%	3,950,692
Corporate Total	44,811,200	40,141,596	89.6%	40,497,000	37,314,869	92.1%	42,661,525

	2018	Actual to	Percentage	2017	Actual to	Percentage	Actual to
Expenditures	Budget	Sept30,2018	of Budget	Budget	Sept30,2017	of Budget	Dec 31,2017
Operating Fund	35,277,400	25,262,963	71.6%	32,527,000	22,466,751	69.1%	33,278,850
Water Fund	5,516,000	1,801,234	32.7%	4,762,000	2,354,753	49.5%	5,309,537
Wastewater Fund	4,017,800	1,808,433	45.0%	3,208,000	1,623,840	50.6%	3,945,660
Corporate Total	44,811,200	28,872,631	64.4%	40,497,000	26,445,344	65.3%	42,534,047

Overall Summary:

All funds are tracking consistent with the budgets and with the prior year period.

### **Departmental Results:**

	2018 Dudant	Actual to	Percentage of Budget	2017 Budget	Actual to Sept30,2017	Percentage of Budget	Actual to Dec 31,2017
Revenue  Departmental Total	35,277,400	Sept30,2018 35,416,427	100.4%	32,527,000	32,204,226	99.0%	33,397,894
Departmental Total  General Levy	31,706,300	31,841,529	100.4%	29,127,100	29,317,774	100.7%	29,317,774
Supplementary Levy	195,000	915,655	469.6%	345,000	649,568	188.3%	774,445

Supplementary taxes are generally billed in the 3<sup>rd</sup> and 4<sup>th</sup> quarters. The supplementary activity is better than budget.

Interest/Penalties-Taxes	275,000	223,130	81.1%	275,000	208,902	76.0%	280,806
Interest Income	300,000	509,307	169.8%	200,000	288,143	144.1%	402,841
EPC Income	545,000	561,593	103.0%	540,000	544,968	100.9%	544,968

Comments:

The Essex Power dividend is slightly higher than expected. Interest income is higher than the prior year period due to higher bank account balances and recent increases in the interest rate (interest rates higher than the prior year period).

Mayor & Council	2018 Budget	Actual to Sept30,2018	Percentage of Budget	2017 Budget	Actual to Sept30,2017	Percentage of Budget	Actual to Dec 31,2017
Revenue	0	921	100.0%	0	683	100.0%	683
Labour Costs	267,400	201,592	75.4%	264,500	199,890	75.6%	245,052
Operating Costs	104,200	35,660	34.2%	98,700	40,846	41.4%	72,487
Departmental Total	371,600	236,331	63.6%	363,200	240,053	66.1%	316,856

<u>Comments:</u>
This department is tracking consistent with the budget and with the prior year.

Finance &	2018	Actual to	Percentage	2017	Actual to	Percentage	Actual to
Administration	Budget	Sept30,2018	of Budget	Budget	Sept30,2017	of Budget	Dec 31,2017
Revenue	842,700	623,448	74.0%	821,200	616,129	75.0%	839,746
Labour Costs	1,633,300	1,309,742	80.2%	1,651,300	1,207,484	73.1%	1,664,592
Operating Costs	530,100	381,173	71.9%	526,800	469,665	89.2%	560,629
Departmental Total	1,320,700	1,067,466	80.8%	1,356,900	1,061,020	78.2%	1,385,474

<u>Comments:</u>
The Finance & Administration department is tracking slightly higher than the prior year. The new Manager of Finance position was replaced sooner than anticipated. Legal fees are higher and tax write offs are significantly lower than the prior year period.

	2018	Actual to	Percentage	2017	Actual to	Percentage	Actual to
Council Services	Budget	Sept30,2018	of Budget	Budget	Sept30,2017	of Budget	Dec 31,2017
Revenue	24,800	24,247	97.8%	24,800	24,766	99.9%	48,289
Labour Costs	980,900	708,521	72.2%	843,600	643,256	76.3%	921,952
Operating Costs	143,600	83,893	58.4%	113,800	41,393	36.4%	74,203
Departmental Total	1,099,700	768,167	69.9%	932,600	659,883	70.8%	947,865

### Comments:

Legal fees are tracking higher than the prior year period. Overall, the department is tracking consistent with the budget.

Financial Services	2018 Budget	Actual to Sept30,2018	Percentage of Budget	2017 Budget	Actual to Sept30,2017	Percentage of Budget	Actual to Dec 31,2017
Labour Costs	261,200	0	0.0%	0	0	100.0%	0
Operating Costs	10,408,200	7,110,145	68.3%	9,227,200	7,007,153	75.9%	10,603,423
Departmental Total	10,669,400	7,110,145	66.6%	9,227,200	7,007,153	75.9%	10,603,423

 $\frac{Comments:}{The \ financing \ of \ capital \ projects \ and \ the \ transfers \ to \ reserves \ and \ deferred \ revenue \ funds \ are \ completed \ in \ the \ 3^{rd} \ and \ 4^{th} \ quarters.}$ 

Division of IT	2018 Budget	Actual to Sept30,2018	Percentage of Budget	2017 Budget	Actual to Sept30,2017	Percentage of Budget	Actual to Dec 31,2017
Labour Costs	476,100	340,664	71.6%	440,500	314,911	71.5%	458,443
Operating Costs	439,100	376,772	85.8%	433,500	365,822	84.4%	424,755
Departmental Total	915,200	717,436	78.4%	874,000	680,733	77.9%	883,198

<u>Comments:</u>
The IT division is tracking consistent with the budget and the prior year period.

	2018	Actual to	Percentage of Budget	2017 Budget	Actual to Sept30,2017	Percentage of Budget	Actual to Dec 31,2017
Fire	Budget	Sept30,2018	or budget	Duuget	3ept30,2017	of Budget	DC0 01,2011
Revenue	10,000	6,187	61.9%	10,000	4,967	49.7%	5,617
Labour Costs	2,053,800	1,500,393	73.1%	1,968,500	1,314,268	66.8%	1,953,068
Operating Costs	627,700	565,352	90.1%	509,100	414,302	81.4%	516,476
Departmental Total	2,671,500	2,059,559	77.1%	2,467,600	1,723,603	69.9%	2,463,927

<u>Comments:</u>
The Fire department is tracking consistent with the budget and slightly higher than the prior year period. Radio communications, vehicle maintenance and station supplies are higher than the prior year period.

Police / Dispatch	2018 Budget	Actual to Sept30,2018	Percentage of Budget	2017 Budget	Actual to Sept30,2017	Percentage of Budget	Actual to Dec 31,2017
Labour Costs	6,711,000	5,076,734	75.7%	6,681,500	4,592,365	68.7%	6,356,213
Departmental Total	7,100,900	5,310,427	74.8%	6,843,900	4,597,875	67.2%	6,721,757

<u>Comments:</u> Referred to the Police Services Board.

Police Services Board	2018 Budget	Actual to Sept30,2018	Percentage of Budget	2017 Budget	Actual to Sept30,2017	Percentage of Budget	Actual to Dec 31,2017
Labour Costs	40,500	32,906	81.3%	40,500	27,596	68.1%	37,196
Departmental Total	64,600	48,397	74.9%	67,500	43,239	64.1%	85,892

<u>Comments:</u> Referred to the Police Services Board.

Public Works Summary	2018 Budget	Actual to Sept30,2018	Percentage of Budget	2017 Budget	Actual to Sept30,2017	Percentage of Budget	Actual to Dec 31,2017
Revenue	10,610,300	5,548,327	52.3%	9,026,100	5,937,198	65.8%	10,366,590
Labour Costs	5,883,400	4,111,587	69.9%	5,529,900	3,772,869	68.2%	5,331,182
Operating Costs	12,363,500	5,692,223	46.0%	10,656,900	5,478,838	51.4%	11,857,729
Total Expenditures	18,246,900	9,803,811	53.7%	16,186,800	9,251,707	57.2%	17,188,911
Net Department Activity	7,636,600	4,255,484	55.7%	7,160,700	3,314,509	46.3%	6,822,321

<u>Comments:</u>
Refer to Appendix #1 for Public Works-Divisional Activity and comments.

Culture & Recreation Summary	2018 Budget	Actual to Sept30,2018	Percentage of Budget	2017 Budget	Actual to Sept30,2017	Percentage of Budget	Actual to Dec 31,2017
Revenue	2,499,500	1,831,182	73.3%	2,477,600	1,750,434	70.7%	2,440,250
Labour Costs	1,975,400	1,497,111	75.8%	1,889,100	1,356,129	71.8%	1,778,967
Operating Costs	592,400	481,600	81.3%	528,700	486,452	92.0%	557,042
Total Expenditures	2,567,800	1,978,711	77.1%	2,417,800	1,842,581	76.2%	2,336,009
Net Department Activity	68,300	147,528	216.0%	(59,800)	92,147	-154.1%	(104,241)

<u>Comments:</u>
Refer to Appendix #2 for Culture & Recreation-Divisional Activity and comments.

Development &	2018 Budget	Actual to Sept30,2018	Percentage of Budget	2017 Budget	Actual to Sept30,2017	Percentage of Budget	Actual to Dec 31,2017
Strategic Initiatives	Duuget	3ept30,2010	Of Duaget	Duaget	Ocpto0,2011	0. =	
Revenue	42,500	70,131	165.0%	42,500	150,377	353.8%	168,851
Labour Costs	547,200	411,720	75.2%	526,800	396,333	75.2%	537,467
Operating Costs	90,800	62,826	69.2%	90,200	70,182	77.8%	82,138
Departmental Total	595,500	404,415	67.9%	574,500	316,138	55.0%	450,754

<u>Comments:</u>
The department overall is tracking slightly above the prior year period, however consistent with budget. Revenue and by-law enforcement related legal fees are less than the prior year period.

Dulldian Division	2018 Budget	Actual to Sept30,2018	Percentage of Budget	2017 Budget	Actual to Sept30,2017	Percentage of Budget	Actual to Dec 31,2017
Building Division	Budget	3ept30,2016	Of Budget	Duuget	Gept30,2017	Of Budget	DC0 01,2011
Construction Revenue	636,100	486,117	76.4%	636,100	827,399	130.1%	956,751
Other Revenue	7,800	9,633	123.5%	7,800	14,337	183.8%	17,876
Shortfall Covered by Revenue Fund	0	(0)	100.0%	0	0	100.0%	0
Transfer to Reserve Fund	8,900	9,284	104.3%	0	363,736	100.0%	308,991
Labour Costs	443,000	287,555	64.9%	457,800	312,742	68.3%	420,206
Operating Costs	192,000	198,910	103.6%	186,100	165,258	88.8%	245,430
Departmental Total	0	0	100.0%	0	0	100.0%	0

Comments:

Revenue generated is significantly less than the prior year period. On a monthly basis, any surplus is transferred to the building reserve fund and any deficit is funded from the building reserve fund per Bill 124 requirements. As of the 3<sup>rd</sup> quarter, a transfer to the Building Activity reserve fund was made in the amount of \$9,284.

Non Departmental	2018	Actual to	Percentage	2017	Actual to	Percentage	Actual to
	Budget	Sept30,2018	of Budget	Budget	Sept30,2017	of Budget	Dec 31,2017
Conservation Authority	246,000	195,613	79.5%	246,000	182,053	74.0%	242,737

<u>Comments:</u>
The activity is consistent with the budget.

Protective Inspection & Control								
Larvicide Program	5,000	2,817	56.4%	5,000	2,328	46.6%	3,950	
Dog Pound Facilities	15,000	0	0.0%	15,000	0	0.0%	12,781	
Animal Control Expenses	19,400	14,011	72.2%	19,400	14,011	72.2%	18,565	
Spay/Neuter Vouchers	2,000	195	9.8%	2,000	350	17.5%	1,350	
Dog Licences Revenue	20,000	18,937	94.7%	20,000	19,174	95.9%	20,068	

 $\frac{\text{Comments:}}{\text{The activity is consistent with the budget and with the prior year period.}}$ 

Emergency Measures	31,000	30,584	98.7%	31,000	25,808	83.3%	26,547

<u>Comments:</u>
The activity is higher than the prior year period. This is related to the purchase of sandbags.

Non Departmental	2018	Actual to	Percentage	2017	Actual to	Percentage	Actual to
	Budget	Sept30,2018	of Budget	Budget	Sept30,2017	of Budget	Dec 31,2017
Winter Control	200,000	294,360	147.2%	200,000	161,307	80.7%	204,989

<u>Comments:</u>
This account captures the sole cost of salt with respect to winter control. More snow events occurred than expected in the 1<sup>st</sup> quarter. Unused salt from 2017 (\$92,890) was transferred to 2018.

Traffic Control	82,000	51,035	62.2%	83,000	35,272	42.5%	59,903
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<u>Comments:</u>
Traffic signal maintenance activity is more than the prior year period.

LaSaile Transit (Includes   225,000   225,000   100.0%   225,000   6,632   3.0%   225	LaSalle Transit (includes Handi-Transit	225,000	225,000	100.0%	225,000	6,632	3.0%	225,000
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Comments:

The Windsor service agreement for LaSalle Transit was \$267,425 at the end of the 3<sup>rd</sup> quarter. LaSalle Transit activity will be funded by the Provincial Gas Tax and the appropriate transfer to the transit reserve has completed.

Street Lighting	260,000	150,827	58.0%	296,000	148,839	50.3%	273,148
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Comments:

The activity is consistent with budget.

Crossing Guards	89,000	49,461	55.6%	85,300	48,732	57.1%	81,110

<u>Comments:</u>
The activity is consistent with the budget and with the prior year period.

Garbage Collection	625,000	460,925	73.8%	590,000	436,422	74.0%	599,792
Garbage Disposal	915,000	532,792	58.2%	880,000	519,916	59.1%	907,740

Comments:

Invoices from the County for landfill use are one month behind. The garbage disposal activity is consistent with the prior year period.

Weed Cutting Expense	25,000	0	0.0%	25,000	0	0.0%	0
Weed Cutting Revenue	25,000	0	0.0%	25,000	0	0.0%	0

Comments:

The approved weed cutting program has been implemented on a cost recovery basis.

### **Recommendations:**

> That Council receive the 3<sup>rd</sup> quarter report as presented.

If you have any further questions, please do not hesitate to contact the author(s) of this report.

Respectfully,

Gaetario Ferraro, CPA, CMA

Diane Hansen

Manager of Finance & Deputy Treasurer Supervisor of Accounting

Reviewed by:			· Sicher		Western Washington		
CAO	Finance	Clerk	Environmental Services	Planning	Culture & Recreation	Building	Fire

All Departments, Boards and Services (Town of LaSalle) Cc.

Public Works Summary	2018 Budget	Actual to Sept30,2018	Percentage of Budget	2017 Budget	Actual to Sept30,2017	Percentage of Budget	Actual to Dec 31,2017
Revenue	10,610,300	5,548,327	52.3%	9,026,100	5,937,198	65.8%	10,366,590
Labour Costs	5,883,400	4,111,587	69.9%	5,529,900	3,772,869	68.2%	5,331,182
Operating Costs	12,363,500	5,692,223	46.0%	10,656,900	5,478,838	51.4%	11,857,729
Total Expenditures	18,246,900	9,803,811	53.7%	16,186,800	9,251,707	57.2%	17,188,911
Net Department Activity	7,636,600	4,255,484	55.7%	7,160,700	3,314,509	46.3%	6,822,321

### Comments:

Division specifics are noted below.

Public Works Corporate	2018 Budget	Actual to Sept30,2018	Percentage of Budget	2017 Budget	Actual to Sept30,2017	Percentage of Budget	Actual to Dec 31,2017
Revenue	994,200	738,508	74.3%	975,700	741,542	76.0%	982,421
Labour Costs	1,141,300	770,164	67.5%	1,103,600	768,887	69.7%	1,049,781
Operating Costs	478,500	406,325	84.9%	468,100	408,723	87.3%	467,425
Departmental Total	625,600	437,981	70.0%	596,000	436,068	73.2%	534,784

<u>Comments:</u>
The activity of the Public Works Corporate division is consistent with the prior year period.

Roads / Drainage	2018 Budget	Actual to Sept30,2018	Percentage of Budget	2017 Budget	Actual to Sept30,2017	Percentage of Budget	Actual to Dec 31,2017
Revenue	0	4,436	100.0%	0	12,124	0.0%	12,861
Labour Costs	630,600	537,696	85.3%	1,118,600	622,220	55.6%	891,276
Operating Costs	535,100	299,671	56.0%	499,300	206,863	41.4%	382,358
Departmental Total	1,165,700	832,932	71.5%	1,617,900	816,959	50.5%	1,260,773

Comments:
Labour in this division combined with the new divisions (Drainage and Storm Sewers, below) which were created in June 2017, is higher than the prior year period in the area of overtime (more snow events occurred than expected in the 1st quarter). Roadside activity is higher than the prior year period (street sweeping, catch basin cleaning, drain maintenance).

Drainage	2018 Budget	Actual to Sept30,2018	Percentage of Budget	2017 Budget	Actual to Sept30,2017	Percentage of Budget	Actual to Dec 31,2017
Labour Costs	426,800	305,378	71.6%	0	135,606	100.0%	261,040
Departmental Total	426,800	305,378	71.6%	0	135,606	100.0%	261,040

<u>Comments:</u>
This new division was created in June 2017 to capture labour costs more accurately. Combined with Roads/Drainage and Storm Sewers, labour costs are higher than the prior year period in the area of overtime (more snow events occurred than expected in the 1st quarter).

Storm Sewers	2018 Budget	Actual to Sept30,2018	Percentage of Budget	2017 Budget	Actual to Sept30,2017	Percentage of Budget	Actual to Dec 31,2017
Labour Costs	115,900	73,955	63.8%	0	32,128	100.0%	59,052
Departmental Total	115,900	73,955	63.8%	0	32,128	100.0%	59,052

<u>Comments:</u>
This new division was created in June 2017 to capture labour costs more accurately. Combined with Roads, Drainage and Storm Sewers, labour costs are higher than the prior year period in the area of overtime (more snow events occurred than expected in the 1st quarter).

Facilities & Fleet	2018 Budget	Actual to Sept30,2018	Percentage of Budget	2017 Budget	Actual to Sept30,2017	Percentage of Budget	Actual to Dec 31,2017
Revenue	(47,300)	(34,744)	73.5%	(45,400)	(30,895)	68.1%	(58,641)
Labour Costs	1,491,000	1,085,402	72.8%	1,398,700	949,913	67.9%	1,360,821
Operating Costs	2,684,500	1,922,693	71.6%	2,564,000	1,562,767	61.0%	2,517,951
Departmental Total	4,128,200	2,973,351	72.0%	3,917,300	2,481,785	63.4%	3,820,131

### Comments:

The Fleet and Facilities division is tracking higher than the prior year period particularly in the areas of water, natural gas, building maintenance, fuel and vehicle maintenance. Equipment maintenance and repair is also tracking higher than the prior year period as this activity has been transferred from the Culture and Recreation divisions.

Parks	2018 Budget	Actual to Sept30,2018	Percentage of Budget	2017 Budget	Actual to Sept30,2017	Percentage of Budget	Actual to Dec 31,2017
Revenue	35,000	45,470	129.9%	35,000	41,993	120.0%	49,035
Labour Costs	806,900	550,635	68.2%	689,000	463,943	67.3%	636,725
Operating Costs	410,500	248,381	60.5%	375,500	122,065	32.5%	307,285
Departmental Total	1,182,400	753,546	63.7%	1,029,500	544,014	52.8%	894,975

Labour is tracking higher than the prior year period due to a vacant position in 2017. Park maintenance, mowing and tree trimming activity is higher than the prior year period. Boat ramp revenue activity is tracking better than the prior year period and is performing better than budget.

	2018	Actual to	Percentage	2017	Actual to	Percentage	Actual to
Water	Budget	Sept30,2018	of Budget	Budget	Sept30,2017	of Budget	Dec 31,2017
Revenue	5,516,000	2,693,054	48.8%	4,762,000	2,887,378	60.6%	5,312,939
Labour Costs	984,600	588,581	59.8%	951,900	570,850	60.0%	740,754
Operating Costs	4,531,400	1,212,653	26.8%	3,810,100	1,783,902	46.8%	4,568,783
Departmental Total	0	(891,820)	100.0%	0	(532,625)	100.0%	(3,402)

Comments:

This is the second year of the Town issuing water/sewer bills (commercial-monthly and residential-quarterly). The third quarterly bills for 2018 will be issued in October. Revenue is less than the prior year period as outstanding amounts from Essex Powerlines were remitted in the 1<sup>st</sup> quarter of 2017. Invoices from Enwin for water purchased are several months behind.. Any surpluses at the end of the year are transferred to the water reserve fund for future water related capital projects.

Wastewater	2018 Budget	Actual to Sept30,2018	Percentage of Budget	2017 Budget	Actual to Sept30,2017	Percentage of Budget	Actual to Dec 31,2017
Revenue	4,017,800	2,032,115	50.6%	3,208,000	2,223,266	69.3%	3,950,692
Labour Costs	286,300	199,775	69.8%	268,100	229,322	85.5%	331,733
Operating Costs	3,731,500	1,608,658	43.1%	2,939,900	1,394,518	47.4%	3,613,927
Departmental Total	0	(223,682)	100.0%	0	(599,425)	100.0%	(5,032)

Comments:

This is the second year of the Town issuing water/sewer bills (commercial-monthly and residential-quarterly). The third quarterly bills for 2018 will be issued in October. Revenue is less than the prior year period as outstanding amounts from Essex Powerlines were remitted in the 1<sup>st</sup> quarter of 2017. Any surpluses at the end of the year are transferred to the wastewater reserve fund for future wastewater related capital projects.

Culture & Recreation Summary	2018 Budget	Actual to Sept30,2018	Percentage of Budget	2017 Budget	Actual to Sept30,2017	Percentage of Budget	Actual to Dec 31,2017
Revenue	2,499,500	1,831,182	73.3%	2,477,600	1,750,434	70.7%	2,440,250
Labour Costs	1,975,400	1,497,111	75.8%	1,889,100	1,356,129	71.8%	1,778,967
Operating Costs	592,400	481,600	81.3%	528,700	486,452	92.0%	557,042
Total Expenditures	2,567,800	1,978,711	77.1%	2,417,800	1,842,581	76.2%	2,336,009
Net Department Activity	68,300	147,528	216.0%	(59,800)	92,147	-154.1%	(104,241)

<u>Comments:</u> Division specifics are noted below.

Culture & Recreation Corporate	2018 Budget	Actual to Sept30,2018	Percentage of Budget	2017 Budget	Actual to Sept30,2017	Percentage of Budget	Actual to Dec 31,2017
Revenue	81,400	53,364	65.6%	79,200	72,498	91.5%	106,995
Labour Costs	907,200	631,098	69.6%	876,800	585,315	66.8%	813,961
Operating Costs	325,000	294,120	90.5%	265,000	215,873	81.5%	275,307
Departmental Total	1,150,800	871,854	75.8%	1,062,600	728,689	68.6%	982,273

Comments:
Labour is tracking higher than the prior year period. (Director position was filled in the later part of the 2<sup>nd</sup> quarter of 2017).
Conference/seminar, clothing purchase, and marketing/promotion expenses are higher than the prior year period. Revenue is less than the prior year period due to a grant received in 2017 but not in 2018.

Culture & Recreation Community Programs	2018 Budget	Actual to Sept30,2018	Percentage of Budget	2017 Budget	Actual to Sept30,2017	Percentage of Budget	Actual to Dec 31,2017
Revenue	363,000	406,606	112.0%	342,800	347,617	101.4%	362,494
Labour Costs	272,900	283,102	103.7%	214,700	225,543	105.1%	241,212
Operating Costs	30,400	27,793	91.4%	31,900	23,329	73.1%	33,753
Departmental Total	(59,700)	(95,711)	160.3%	(96,200)	(98,745)	102.7%	(87,529)

<u>Comments:</u>
Community programming revenue is tracking higher than budget and the prior year period, offset by higher labour and materials/supplies than the prior year period.

### Appendix #2 Culture and Recreation - Divisional Activity

Culture & Recreation	2018	Actual to	Percentage	2017	Actual to	Percentage	Actual to
Cultural Programs	Budget	Sept30,2018	of Budget	Budget	Sept30,2017	of Budget	Dec 31,2017
Revenue	5,000	4,992	99.8%	8,100	2,166	26.7%	12,963
Operating Costs	48,500	24,656	50.8%	41,000	31,313	76.4%	40,378
Departmental Total	43,500	19,664	45.2%	32,900	29,147	88.6%	27,415

<u>Comments:</u>
The contribution to the Craft Beer Festival was completed in the 1<sup>st</sup> quarter. The Vollmer 10<sup>th</sup> Anniversary expenses are captured in this division. Many cultural programs usually take place later in the year.

Culture & Recreation Hospitality	2018 Budget	Actual to Sept30,2018	Percentage of Budget	2017 Budget	Actual to Sept30,2017	Percentage of Budget	Actual to Dec 31,2017
Revenue	241,400	154,978	64.2%	245,600	160,100	65.2%	239,663
Labour Costs	98,200	63,066	64.2%	95,000	74,300	78.2%	100,950
Operating Costs	93,500	59,860	64.0%	100,800	64,414	63.9%	102,599
Departmental Total	(49,700)	(32,052)	64.5%	(49,800)	(21,385)	42.9%	(36,114)

This division is performing better than the prior year period.

Vollmer Centre Arenas	2018 Budget	Actual to Sept30,2018	Percentage of Budget	2017 Budget	Actual to Sept30,2017	Percentage of Budget	Actual to Dec 31,2017
Revenue	815,800	511,526	62.7%	851,300	512,444	60.2%	812,622
Operating Costs	0	0	#DIV/0!	0	45,009	#DIV/0!	0
Departmental Total	(815,800)	(511,526)	62.7%	(851,300)	(467,435)	54.9%	(812,622)

At the end of the 3<sup>rd</sup> quarter, revenue for Session A (Jan-Mar) is less than budget by \$7,633 and revenue for Session B (Apr-June) is less than budget by \$3,243 and revenue for Session C (July-Aug) is higher than budget by \$651. Operating costs are less than the prior year period as equipment repairs and maintenance activity is now captured in the Facilities and Fleet division. This division is performing better than the prior year period.

Vollmer Centre	2018 Budget	Actual to Sept30,2018	Percentage of Budget	2017 Budget	Actual to Sept30,2017	Percentage of Budget	Actual to Dec 31,2017
700						67.9%	565,941
Revenue	611,200	401,015	65.6%	584,200	396,402	67.9%	303,941
Labour Costs	479,500	338,999	70.7%	467,900	298,982	63.9%	396,972
Operating Costs	50,000	32,875	65.7%	40,000	57,135	142.8%	51,999
Departmental Total	(81,700)	(29,141)	35.7%	(76,300)	(40,284)	52.8%	(116,970)

<u>Comments:</u>
The aquatic centre revenue is slightly higher than the prior year period. Operating costs are lower than the prior year period as equipment repairs and maintenance activity is now captured in the Facilities and Fleet division. Labour costs are higher than the prior year period. The aquatic centre was closed the month of September to complete repairs to the liner and other general maintenance. The outdoor pool remained open during this period (weather permitting).

Vollmer Centre Fitness Centre	2018 Budget	Actual to Sept30,2018			Actual to Sept30,2017	Percentage of Budget	Actual to Dec 31,2017
Revenue	342,000	267,095	78.1%	328,000	225,243	68.7%	305,274
Labour Costs	187,500	141,456	75.4%	207,100	138,618	66.9%	190,307
Operating Costs	45,000	42,296	94.0%	50,000	49,175	98.3%	53,007
Departmental Total	(109,500)	(83,342)	76.1%	(70,900)	(37,450)	52.8%	(61,960)

<u>Comments:</u>
The fitness centre membership promotions in the 1<sup>st</sup> quarter resulted in revenue higher than the prior year and is performing better than budget.

LaSalle Outdoor Pool	2018 Budget	Actual to Sept30,2018	Percentage of Budget	2017 Budget	Actual to Sept30,2017	Percentage of Budget	Actual to Dec 31,2017
Revenue	39,700	31,607	79.6%	38,400	33,964	88.5%	34,299
Labour Costs	30,100	39,390	130.9%	27,600	33,369	120.9%	35,564
Departmental Total	(9,600)	7,783	-81.1%	(10,800)	(391)	3.6%	1,265

<u>Comments:</u>
The outdoor pool was open early June through end of September. The outdoor pool remained open in September (weather permitting) as the aquatic center was closed for the month to complete repairs to the liner and other general maintenance. Labour costs are higher and revenue is lower than the prior year period, and the overall activity of this division is under budget.

### TOWN OF LASALLE FINANCIAL STATEMENT SEPTEMBER 30, 2018

# Attachment 'A'

Revenues	2018 Budget	2018 YTD Actual September	\$ VARIANCE Budget to Actual	2018 % Budget to Actual	2017 Budget	2017 YTD Actual September	2017 % Budget to Actual	2017 YTD Actual December
General Levy	(31,706,300)	(31,841,529.25)	(135,229.25)	100.4%	(29,127,100)	(29,317,773.83)	100.7%	(29,317,773.83)
Supplementary Levy	(195,000)	(915,654.96)	(720,654.96)	469.6% 100.1%	(345,000)	(649,567.63) (41,640.79)	188.3% 99.4%	(774,444.87) (41,640.79)
Payments in Lieu of Taxes-General Payments in Lieu of Taxes-Supplementary	(43,600) 0	(43,648.95) 1,504.41	(48.95) 1,504.41	100.1%	(41,900) 0	0.00	100.0%	0.00
Local Improvements	(19,300)	(19,266.08)	33.92	99.8%	(19,300)	(19,266.08)	99.8%	(19,266.08)
Other Revenues	(3,313,200)	(2,597,831.89) (35,416,426.72)	715,368.11 (139,026.72)	78.4% 100.4%	(2,993,700) (32,527,000)	(2,175,977.26) (32,204,225.59)	72.7% 99.0%	(3,244,768.26) (33,397,893.83)
Revenues	(35,277,400)	(33,410,420.72)	(137,020.72)	100,470	(02,027,000)	(02,201,220,00)	,,,,,,,	(20,200,000,000)
<u>Expenditures</u>								
Mayor & Council								
Wages/Benefits	267,400	201,592.24	(65,807.76)	75.4%	264,500	199,889.82	75.6%	245,052.37
Administrative Expenses	38,500	8,218.45	(30,281.55)	21.4%	35,500	8,408.74 25,309.04	23.7% 64.6%	24,982.58 26,505.68
Personnel Expenses Program Services	40,200 25,500	16,917.86 10,523.86	(23,282.14) (14,976.14)	42.1% 41.3%	39,200 24,000	7,127.76	29.7%	20,998.24
Expenditures	371,600	237,252.41	(134,347.59)	63.9%	363,200	240,735.36	66.3%	317,538.87
Other Revenues	0	(921.24)	(921.24)	100.0%	0	(682.74)	100.0%	(682,74)
Mayor & Council	371,600	236,331.17	(135,268.83)	63,6%	363,200	240,052.62	66.1%	316,856.13
Finance & Administration	1 (22 200	1,309,741.67	(323,558.33)	80.2%	1,651,300	1,207,484.34	73.1%	1,664,591.57
Wages/Benefits Administrative Expenses	1,633,300 170,400	1,309,741.67	(16,304.66)	90.4%	168,100	145,464.51	86.5%	164,049.78
Personnel Expenses	37,500	36,553.51	(946.49)	97.5%	36,500	38,584.23	105.7%	45,477.07
Program Services	322,200	190,523.97	(131,676.03)	59.1%	322,200	285,616.16	88.7% 77.0%	351,102.36 2,225,220.78
Expenditures Other Revenues	2,163,400 (842,700)	1,690,914.49 (623,448.46)	(472,485.51) 219,251.54	78.2% 74.0%	2,178,100 (821,200)	1,677,149.24 (616,128.95)	75.0%	(839,746.30)
Finance & Administration	1,320,700	1,067,466.03	(253,233.97)	80.8%	1,356,900	1,061,020.29	78.2%	1,385,474.48
Council Services								
Wages/Benefits	980,900	708,520.78	(272,379.22)	72.2%	843,600	643,255.75	76.3%	921,951.61
Administrative Expenses	27,100 49,100	20,280.55 15,713.58	(6,819.45) (33,386.42)	74.8% 32.0%	25,200 45,300	8,070.30 20,193.02	32.0% 44.6%	10,092.68 25,959.72
Personnel Expenses Program Services	67,400	47,898.64	(19,501.36)	71.1%	43,300	13,130.01	30.3%	35,980.46
Transfers to Own Funds	0	0.00	0.00	100.0%	0	0.00	100.0%	2,169.65
Expenditures	1,124,500 (24,800)	792,413.55 (24,246.55)	(332,086.45) 553.45	70.5% 97.8%	957,400 (24,800)	684,649.08 (24,766.40)	71.5% 99.9%	996,154.12 (48,289.38)
Other Revenues Council Services	1,099,700	768,167.00	(331,533.00)	69.9%	932,600	659,882.68	70.8%	947,864.74
Financial Services								
Wages/Benefits	261,200	0.00	(261,200.00)	0.0%	0	0.00	100.0%	0.00
Long Term Debt Capital Financing	1,964,200 19,300	1,544,717.10 16,046.01	(419,482.90) (3,253.99)	78.6% 83.1%	1,964,200 19,300	1,544,717.10 16,046.01	78.6% 83.1%	1,964,173.50 19,266.08
Long Term Debt Charges Program Services	205,000	25,414.70	(179,585.30)	0.0%	160,000	46,192.16	0.0%	56,359.84
Transfers to Own Funds	8,219,700	5,523,967.54	(2,695,732.46)	67.2%	7,083,700	5,400,197.68	76.2%	8,563,623.26 10,603,422.68
Financial Services	10,669,400	7,110,145.35	(3,559,254.65)	66.6%	9,227,200	7,007,152.95	75,9%	10,003,422,08
Division of IT (DoIT)	476,100	340,664.04	(135,435.96)	71.6%	440,500	314,910.70	71.5%	458,442.80
Wages/Benefits Administrative Expenses	277,100	220,620.67	(56,479.33)	79.6%	274,500	214,666.08	78.2%	268,044.15
Personnel Expenses	9,000	3,151.71	(5,848.29)	35.0%	9,000	1,155.72	12.8%	6,710.68
Transfers to Own Funds	153,000 915,200	153,000.00 717,436.42	(197,763.58)	100.0% 78.4%	150,000 874,000	150,000.00 680,732.50	77.9%	150,000.00 883,197.63
Financial Services	713,200	717,430.42	(177,703,30)	70.470	074,000	000,702,000	,,,,,	
Et								
<u>Fire</u> Wages/Benefits	2,053,800	1,500,393.37	(553,406.63)	73.1%	1,968,500	1,314,267.81	66.8%	1,953,068.21
Administrative Expenses	60,400	47,868.13	(12,531.87)	79.3%	59,400	25,257.47	42.5%	59,883.97
Personnel Expenses	110,600	87,289.82	(23,310.18)	78.9%	107,500	92,273.94	85.8% 66.3%	107,516.90 127,998.70
Vehicle/Equipment Expenses	125,700 23,000	104,234.33 17,959.86	(21,465.67) (5,040.14)	82.9% 78.1%	120,200 18,000	79,732.54 13,037.81	66.3% 72.4%	17,075.98
Program Services Transfers to Own Funds	308,000	308,000.00	0.00	100.0%	204,000	204,000.00	100.0%	204,000.00
Expenditures	2,681,500	2,065,745.51	(615,754.49)	77.0%	2,477,600	1,728,569.57	69.8%	2,469,543.76
Other Revenues	(10,000)	(6,186.52) 2,059,558.99	3,813.48 (611,941.01)	61.9% 77.1%	(10,000) 2,467,600	(4,966.73) 1,723,602.84	49.7% <b>69.9</b> %	(5,616.73) 2,463,927.03
Fire	2,671,500	4,037,336.77	(011,741,01)	/ / 1 / 0	2,407,000	1,,20,002,04	07.770	_,,,,

TOWN OF LASALLE FINANCIAL STATEMENT SEPTEMBER 30, 2018

	2018 Budget	2018 YTD Actual September	\$ VARIANCE Budget to Actual	2018 % Budget to Actual	2017 Budget	2017 YTD Actual September	2017 % Budget to Actual	2017 YTD Actual December
Police / Dispatch	6711.000	5 076 724 12	(1 624 265 99)	75.7%	6,681,500	4,592,365.09	68.7%	6,356,212.75
Wages/Benefits Administrative Expenses	6,711,000 170,200	5,076,734.12 130,619.29	(1,634,265.88) (39,580.71)	76.7%	171,900	121,354.73	70.6%	181,467.91
Personnel Expenses	112,000	93,631.89	(18,368.11)	83.6%	116,000	78,453.04	67.6%	121,727.89
Facility Expenses	155,000	117,023.97	(37,976.03)	75.5%	160,000	105,722.12 85,255.44	66.1% 62.3%	159,799.99 129,023.14
Vehicle/Equipment Expenses Program Services	141,100 138,000	106,860.87 183,939.29	(34,239.13) 45,939.29	75.7% 133.3%	136,900 138,000	99,354.41	72.0%	162,659.64
Transfers to Own Funds	0	0.00	0.00	100.0%	76,000	67,151.12	88.4%	275,255.90
Expenditures	7,427,300	5,708,809.43	(1,718,490.57)	76.9%	7,480,300	5,149,655.95	68.8%	7,386,147.22
Grants	(63,800) (262,600)	(138,486.12) (259,896.65)	(74,686.12) 2,703.35	217.1% 99.0%	(52,000) (584,400)	(54,155.67) (497,625.44)	104.2% 85.2%	(56,392.78) (607,997.27)
Other Revenues Police / Dispatch	7,100,900	5,310,426.66	(1,790,473.34)	74.8%	6,843,900	4,597,874.84	67.2%	6,721,757.17
	,							
Police Services Board Wages/Benefits	40,500	32,905.57	(7,594.43)	81.3%	40,500	27,595.91	68.1%	37,196.35
Administrative Expenses	16,000	5,693.62	(10,306.38)	35.6%	17,300	4,090.26	23.6%	12,610.94
Personnel Expenses	7,100	2,952.19	(4,147.81)	41.6%	8,700	2,854.37	32.8% 869.9%	2,909.37 33,180.71
Program Services Expenditures	1,000 64,600	6,846.05 48,397.43	5,846.05	684.6% 74.9%	1,000 67,500	8,698.95 43,239.49	64.1%	85,897.37
Other Revenues	0 1,000	0.00	0.00	100.0%	0	0.00	100.0%	(5.00)
Police Services Board	64,600	48,397,43	(16,202.57)	74,9%	67,500	43,239.49	64.1%	85,892.37
Conservation Authority								
Program Services	246,000	195,612.75	(50,387.25)	79.5%	246,000	182,052.75	74.0%	242,737.00
Protective Inspection & Control								
Program Services	41,400	17,023.30	(24,376.70)	41.1%	41,400	16,689.07	40.3%	36,645.73
Other Revenues	(20,000)	(18,937.00)	1,063.00	94.7%	(20,000)	(19,174.00)	95.9%	(20,068.00)
Protective Inspection & Control	21,400	(1,913.70)	(23,313.70)	-8.9%	21,400	(2,484.93)	-11.6%	16,577.73
Emergency Measures	31,000	30,583,52	(416.48)	98.7%	31,000	25,808.44	83.3%	26,547.41
Program Services	31,000	30,303,32	(410.40)	30,770	51,000	20,000,111	001070	
Public Works Summary	5,883,400	4,111,587.43	(1,771,812.57)	69.9%	5,529,900	3,772,869.04	68.2%	5,331,182.30
Wages/Benefits Long Term Debt	412,000	205,976.73	(206,023.27)	50.0%	412,000	205,976.73	50.0%	411,953.46
Administrative Expenses	358,500	325,785.62	(32,714.38)	90.9%	352,600	327,997.74	93.0%	348,167.88
Personnel Expenses	120,000 1,931,700	80,539.26 1,160,402.92	(39,460.74) (771,297.08)	67.1% 60.1%	115,500 1,825,400	80,725.45 1,075,749.97	69.9% 58.9%	119,256.62 1,771,396.50
Facility Expenses Vehicle/Equipment Expenses	603,000	578,091.43	(24,908.57)	95.9%	588,100	298,596.04	50.8%	574,315.30
Program Services	6,377,200	3,125,389.58	(3,251,810.42)	49.0%	5,905,600	3,279,306.69	55.5%	5,793,502.45
Transfers to Own Funds	2,561,100	216,037.95	(2,345,062.05)	8.4%	1,457,700	210,485.13	14.4% 57.2%	2,839,136.44 17,188,910.95
Expenditures Contributions from Own Funds	18,246,900 (412,000)	9,803,810.92 (205,976.73)	(8,443,089.08) 206,023.27	<b>53.7%</b> 50.0%	16,186,800 (412,000)	9,251,706.79 (205,976.73)	50.0%	(411,953.46)
Other Revenues	(10,198,300)	(5,342,350.51)	4,855,949.49	52.4%	(8,614,100)	(5,731,221.37)	66.5%	(9,954,636.55)
Public Works Summary	7,636,600	4,255,483.68	(3,381,116.32)	55.7%	7,160,700	3,314,508.69	46.3%	6,822,320.94
Public Works Corporate	1 1 1 1 000	##A 16100	(201 125 05)	(5.50)	1 102 (00	760 007 22	ZO 70/	1,049,780.94
Wages/Benefits Administrative Expenses	1,141,300 358,500	770,164.03 325,785.62	(371,135.97) (32,714.38)	67.5% 90.9%	1,103,600 352,600	768,887.33 327,997.74	69.7% 93.0%	348,167.88
Personnel Expenses	120,000	80,539.26	(39,460.74)	67.1%	115,500	80,725.45	69.9%	119,256.62
Expenditures	1,619,800	1,176,488.91	(443,311.09)	97.3%	1,571,700	1,177,610.52	26.3%	1,517,205.44
Other Revenues Public Works Corporate	(994,200) <b>625,600</b>	(738,508.26) 437,980.65	255,691.74 (187,619.35)	74.3% 70.0%	(975,700) <b>596,000</b>	(741,542.32) 436,068.20	76.0% 73.2%	(982,421.46) 534,783.98
a unite works Corporate	023,000	407,700,03	(107,017,03)	, 3,0 70	22 3,000	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		
Roads/Drainage								
Wages/Benefits	630,600	537,696.46	(92,903.54)	85.3%	1,118,600	622,219.98	55.6%	891,276.22
Vehicle/Equipment Expenses	34,000	13,286.91	(20,713.09)	39.1% 57.2%	34,000 465,300	12,434.76 194,428.04	36.6% 41.8%	15,649.73 366,707.93
Program Services Expenditures	501,100 1,165,700	286,384.24 837,367.61	(214,715.76) (328,332.39)	71.8%	1,617,900	829,082.78	51.2%	1,273,633.88
Other Revenues	0	(4,436.04)	(4,436.04)	100.0%	0	(12,124.12)	0.0%	(12,860.89)
Roads/Drainage	1,165,700	832,931.57	(332,768.43)	71.5%	1,617,900	816,958.66	50.5%	1,260,772.99

TOWN OF LASALLE FINANCIAL STATEMENT SEPTEMBER 30, 2018

	2018 Budget	2018 YTD Actual September	S VARIANCE Budget to Actual	2018 % Budget to Actual	2017 Budget	2017 YTD Actual September	2017 % Budget to Actual	2017 YTD Actual December
<u>Drainage</u> Wages/Benefits	426,800	305,378.46	(121,421.54)	71.6%	0	135,605.98	100.0%	261,039.62
Expenditures	426,800	305,378.46	(121,421.54)	48.7%	0	135,605.98	100.0%	261,039.62
Drainage	426,800	305,378.46	(121,421.54)	100.0%	0	135,605,98	100.0%	261,039.62
Storm Sewers	115,000	72 055 20	(41 044 62)	63.8%	0	32,127,52	100.0%	59,052.09
Wages/Benefits Expenditures	115,900	73,955.38 73,955.38	(41,944.62) (41,944.62)	0.0%	0	32,127.52	0.0%	59,052.09
Storm Sewers	115,900	73,955.38	(41,944.62)	100,0%	0	32,127.52	100.0%	59,052.09
Facilities & Fleet								
Wages/Benefits	1,491,000	1,085,401.77 1,160,402.92	(405,598.23) (771,297.08)	72.8% 60.1%	1,398,700 1,825,400	949,912.93 1,075,749.97	67.9% 58.9%	1,360,821.36 1,771,396.50
Facility Expenses Vehicle/Equipment Expenses	1,931,700 533,500	546,252.07	12,752.07	102.4%	523,600	276,531.57	52.8%	530,118.27
Transfer to Own Funds	219,300	216,037.95	(3,262.05)	98.5%	215,000	210,485.13	97.9%	216,436.44
Expenditures	4,175,500	3,008,094.71	(1,167,405.29)	72.0%	3,962,700	2,512,679.60 (30,895.07)	63.4% 68.1%	3,878,772.57 (58,641.39)
Other Revenues Facilities & Fleet	(47,300) 4,128,200	(34,743.99) 2,973,350.72	12,556.01 (1,154,849.28)	73.5% <b>72.0%</b>	(45,400) <b>3,917,300</b>	2,481,784.53	63.4%	3,820,131.18
Parks								
Wages/Benefits	806,900	550,635.21	(256,264.79)	68.2%	689,000	463,942.62	67.3%	636,725.03
Vehicle/Equipment Expenses	15,500	7,967.94	(7,532.06)	51.4%	15,500	1,968.78	12.7%	11,243.06 296,041.99
Program Services Expenditures	395,000 1,217,400	240,412.76 799,015.91	(154,587.24) (418,384.09)	60.9%	360,000 1,064,500	120,095.96 586,007.36	33.4% 55.1%	944,010.08
Other Revenues	(35,000)	(45,469.57)	(10,469.57)	129.9%	(35,000)	(41,993.19)	120.0%	(49,035.10)
Parks	1,182,400	753,546.34	(428,853.66)	63.7%	1,029,500	544,014.17	52.8%	894,974.98
Water	004.600	580 580 07	(20( 010 02)	59.8%	951,900	570,850.20	60.0%	740,754.29
Wages/Benefits Vehicle/Equipment Expenses	984,600 20,000	588,580.97 10,584.51	(396,019.03) (9,415.49)	52.9%	15,000	7,660.93	51.1%	17,304.24
Program Services	3,353,500	1,202,068.61	(2,151,431.39)	35.9%	3,065,100	1,776,241.49	58.0%	3,101,478.81
Transfers to Own Funds	1,157,900	0.00	(1,157,900.00)	0.0%	730,000	0.00 2,354,752.62	0.0% 49.5%	1,450,000.00 5,309,537.34
Expenditures Consumption/Base Rate Revenues	5,516,000 (5,417,000)	1,801,234.09 (2,553,520.44)	(3,714,765.91) 2,863,479.56	32.7% 47.1%	4,762,000 (4,664,000)	(2,762,991.79)	59.2%	(5,150,739.50)
Other Revenues	(99,000)	(139,533.96)	(40,533.96)	140.9%	(98,000)	(124,385.86)	126.9%	(162,199.54)
Water	0	(891,820.31)	(891,820.31)	100.0%	0	(532,625,03)	100.0%	(3,401.70)
Wastewater	206 200	100 885 15	(0) (524.95)	(0.99/	268 100	220 222 48	85.5%	331,732.75
Wages/Benefits	286,300 412,000	199,775.15 205,976.73	(86,524.85) (206,023.27)	69.8% 50.0%	268,100 412,000	229,322.48 205,976.73	50.0%	411,953.46
Long Term Debt Charges Vehicle/Equipment Expenses	8,000	6,157.57	(1,842.43)	77.0%	0	0.00	100.0%	0.00
Program Services	2,127,600	1,396,523.97	(731,076.03)	65.6%	2,015,200	1,188,541.20	59.0%	2,029,273.72
Transfers to Own Funds	1,183,900 4,017,800	1,808,433.42	(1,183,900.00) (2,209,366.58)	0.0% 45.0%	512,700 3,208,000	1,623,840.41	0.0% 50.6%	1,172,700.00 3,945,659.93
Expenditures Contributions from Own Funds	(412,000)	(205,976.73)	206,023.27	50.0%	(412,000)	(205,976.73)	50.0%	(411,953.46)
Consumption/Base Rate Revenues	(3,592,800)	(1,803,213.85)	1,789,586.15	50.2%	(2,783,000)	(1,995,187.81)	71.7%	(3,506,824.65)
Other Revenues Wastewater	(13,000)	(22,924.40) (223,681.56)	(9,924.40) (223,681.56)	176.3% 100.0%	(13,000)	(22,101.21) (599,425.34)	170.0% 100.0%	(31,914.02) (5,032.20)
Winter Control Program Services	200,000	294,359.94	94,359,94	147.2%	200,000	161,307.26	80.7%	204,988.77
Traffic Control								
Program Services	82,000	51,035.40	(30,964.60)	62.2%	83,000	35,271.89	42,5%	59,903.24
<u>Handi-Transit</u>				4	C4 000	25 052 0 1	go 60/	EE (1//E
Program Services	61,000	27,264.60	(33,735.40)	44.7%	61,000	35,852.04	58.8%	55,646.67
LaSalle Transit	225.000	292,353.42	67,353.42	129.9%	225,000	6,632.13	3.0%	151,657.16
Program Services Transfers to Own Funds	225,000 0	292,353.42 225,000.00	225,000.00	129.9%	223,000	0,032.13	100.0%	225,000.00
Expenditures	225,000	517,353.42	292,353.42	229.9%	225,000	6,632.13	3.0%	376,657.16
Contributions from Own Funds	0	(253,128.51)	(253,128.51)	100.0%	0	0.00	100.0%	(151,239.13)
Other Revenues	225,000	(39,224.91) 225,000.00	(39,224.91) 0.00	100.0% 100.0%	225,000	0.00 6,632.13	100.0% 3.0%	(418.03) 225,000.00
LaSalle Transit	223,000	223,000,00	0,00	1001070	220,000	0,002,10	2,070	

### TOWN OF LASALLE FINANCIAL STATEMENT SEPTEMBER 30, 2018

	2018 Budget	2018 YTD Actual September	S VARIANCE Budget to Actual	2018 % Budget to Actual	2017 Budget	2017 YTD Actual September	2017 % Budget to Actual	2017 YTD Actual December
Street Lighting Program Services	260,000	150,827.20	(109,172.80)	58.0%	296,000	148,838.86	50.3%	273,148.11
Crossing Guards	07.000	40.710.12	(20, 400, 97)	55.00/	92 500	47 812 44	57.3%	80,112.94
Wages/Benefits Administrative Expenses	87,200 800	48,710.13 750.60	(38,489.87) (49.40)	55.9% 93.8%	83,500 800	47,812.44 750.60	93.8%	750.60
Program Services	1,000	0.00	(1,000.00)	0.0%	1,000	168.82	16.9%	246.14 81,109.68
Crossing Guards	89,000	49,460.73	(39,539.27)	55.6%	85,300	48,731.86	57.1%	81,105.08
Garbage Collection	(25,000	460,924.90	(164,075.10)	73.8%	590,000	436,421.75	74.0%	599,791.99
Program Services	625,000	400,924.90	(104,073,10)	73.070	370,000	450,421.75	7.110.70	033,1333
Garbage Disposal	915,000	532,792.21	(382,207.79)	58.2%	880,000	519,916.38	59.1%	907,739.50
Program Services	913,000	332,772.21	(302,207.77)	36.270	880,000	313,310,00		
Culture & Recreation Summary					1.000	1 256 102 55	#1 00/	1 770 0/7 00
Wages/Benefits	1,975,400	1,497,110.81	(478,289.19)	75.8% 86.3%	1,889,100 49,200	1,356,128.53 41,424.18	71.8% 84.2%	1,778,967.08 47,397.25
Administrative Expenses Personnel Expenses	51,500 33,800	44,465.12 26,811.83	(7,034.88) (6,988.17)	79.3%	27,800	17,024.23	61.2%	27,509.80
Vehicle/Equipment Expenses	7,500	1,717.47	(5,782.53)	22.9%	15,000	75,189.99	501.3%	20,111.24 296,720.71
Program Services Transfers to Own Funds	284,600 215,000	205,218.55 203,387.00	(79,381.45) (11,613.00)	72.1% 94.6%	271,700 165,000	196,343.75 156,470.00	72.3% 94.8%	165,302.50
Expenditures	2,567,800	1,978,710.78	(589,089.22)	77.1%	2,417,800	1,842,580.68	76.2%	2,336,008.58
Grants	0	0.00	0.00	100.0% 73.3%	0 (2,477,600)	(20,000.00) (1,730,433.78)	100.0% 69.8%	(20,000.00) (2,420,249.91)
Other Revenues Culture & Recreation Summary	(2,499,500) 68,300	(1,831,182.34) 147,528.44	668,317.66 79,228.44	216.0%	(59,800)	92,146.90	-154.1%	(104,241.33)
Culture & Recreation Corporate Wages/Benefits Administrative Expenses Personnel Expenses Vehicle/Program Expenses Program Services Transfers to Own Funds Expenditures Grants Other Revenues Culture & Recreation Corporate	907,200 51,500 33,800 7,500 57,200 175,000 1,232,200 0 (81,400) 1,150,800	631,097.93 44,465.12 26,811.83 335.78 59,120.56 163,387.00 925,218.22 0.00 (53,364.42) 871,853.80	(276,102.07) (7,034.88) (6,988.17) (7,164.22) 1,920.56 (11,613.00) (306,981.78) 0.00 28,035.58 (278,946.20)	69.6% 86.3% 79.3% 4.5% 103.4% 93.4% 100.0% 65.6% 75.8%	876,800 49,200 27,800 7,500 55,500 1,141,800 0 (79,200)	585,315.01 41,424.18 17,024.23 2,193.67 38,760.79 116,470.00 801,187.88 (20,000.00) (52,498.42) 728,689.46	66.8% 84.2% 61.2% 29.3% 69.8% 93.2% 70.2% 100.0% 66.3% 68.6%	813,961.28 47,397.25 27,509.80 5,760.58 69,336.37 125,302.50 1,089,267.78 (20,000.00) (86,994.98) 982,272.80
Culture & Recreation Community Programs								
Wages/Benefits	272,900	283,102.12	10,202.12	103.7%	214,700	225,543.45	105.1%	241,212.22
Program Services	30,400	27,793.08 310,895.20	(2,606.92) 7,595.20	91.4%	31,900 246,600	23,329.08 248,872.53	73.1% 100.9%	33,752.56 274,964.78
Expenditures Other Revenues	(363,000)	(406,606.30)	(43,606.30)	112.0%	(342,800)	(347,617.03)	101.4%	(362,493.54)
Culture & Recreation Community Programs	(59,700)	(95,711.10)	(36,011.10)	160.3%	(96,200)	(98,744.50)	102.7%	(87,528.76)
Culture & Recreation Cultural Programs	40.500	24 (55 94	(23,844.16)	50.8%	41,000	31,313.25	76.4%	40,378.00
Program Services Other Revenues	48,500 (5,000)	24,655.84 (4,991.58)	8.42	99.8%	(8,100)	(2,166.14)	26.7%	(12,962.75)
Culture & Recreation Cultural Programs	43,500	19,664.26	(23,835.74)	45.2%	32,900	29,147.11	88.6%	27,415.25
Culture & Recreation Hospitality							<b>***</b>	100.050.10
Wages/Benefits	98,200 0	63,065.82 0.00	(35,134.18) 0.00	64.2% 100.0%	95,000 2,500	74,300.16 3,302.06	78.2% 132.1%	100,950.18 5,535.94
Vehicle/Equipment Expenses Program Services	93,500	59,860,00	(33,640.00)	64.0%	98,300	61,112.08	62.2%	97,063.06
Expenditures	191,700	122,925.82	(68,774.18)	64.1%	195,800	138,714.30	70.8%	203,549.18 (239,662.94)
Other Revenues Culture & Recreation Hospitality	(241,400) (49,700)	(154,978.04) (32,052.22)	86,421.96 17,647.78	64.2% 64,5%	(245,600) (49,800)	(160,099.60) (21,385.30)	65.2% 42.9%	(36,113,76)
VRC Arenas Vehicle/Equipment Expenses	0	0.00	0.00	100.0%	0	45,009.19	100.0%	0.00
Other Revenues	(815,800)	(511,526.16)	304,273.84	62.7%	(851,300)	(512,443.79)	60.2%	(812,622.33)
VRC Arenas	(815,800)	(511,526.16)	304,273.84	62.7%	(851,300)	(467,434.60)	54.9%	(812,622.33)

TOWN OF LASALLE FINANCIAL STATEMENT SEPTEMBER 30, 2018

	2018 Budget	2018 YTD Actual September	S VARIANCE Budget to Actual	2018 % Budget to Actual	2017 Budget	2017 YTD Actual September	2017 % Budget to Actual	2017 YTD Actual December
VRC Aquatic Centre Wages/Benefits	479,500	338,999.09	(140,500.91)	70.7%	467,900	298,982.27	63.9%	396,972.14
Vehicle/Equipment Expenses	0	1,381.69	1,381.69	100.0%	0	18,772.46	100.0%	1,212.69
Program Services	50,000	31,492.97	(18,507.03)	63.0%	40,000	38,362.74	95.9%	50,785.99
Expenditures Other Revenues	529,500 (611,200)	371,873.75 (401,014.59)	(157,626.25) 210,185.41	70.2% 65.6%	507,900 (584,200)	356,117.47 (396,401.81)	70.1% 67.9%	448,970.82 (565,940.58)
VRC Aquatic Centre	(81,700)	(29,140.84)	52,559.16	35.7%	(76,300)	(40,284.34)	52.8%	(116,969.76)
•								2.12
VRC Fitness Centre	107.500	141.466.06	(46.042.74)	75.40/	207 100	138,618.36	66.9%	190,307.48
Wages/Benefits Vehicle/Equipment Expenses	187,500 0	141,456.26 0.00	(46,043.74) 0.00	75.4% 100.0%	207,100 5,000	5,709.09	114.2%	7,602.03
Program Services	5,000	2,296.10	(2,703.90)	45.9%	5,000	3,465.81	69.3%	5,404.73
Transfers to Own Funds	40,000	40,000.00	0.00	100.0%	40,000	40,000.00	100.0%	40,000.00
Expenditures	232,500	183,752.36	(48,747.64)	79.0%	257,100	187,793.26	73.0%	243,314.24 0.00
Grants Other Revenues	(342,000)	0.00 (267,094.69)	0.00 74,905.31	100.0% 78.1%	(328,000)	0.00 (225,243.46)	100.0% 68.7%	(305,273.99)
VRC Fitness Centre	(109,500)	(83,342.33)	26,157.67	76.1%	(70,900)	(37,450.20)	52.8%	(61,959.75)
L S II O day P. J								
<u>LaSalle Outdoor Pool</u> Wages/Benefits	30,100	39,389.59	9,289.59	130,9%	27,600	33,369.28	120.9%	35,563.78
Vehicle/Equipment Expenses	0	0.00	0.00	100.0%	0	203.52	100.0%	0.00
Program Services	0	0.00	0.00	100.0%	0	0.00	100.0%	0.00
Expenditures	30,100	39,389.59	9,289.59	130.9%	27,600	33,572.80 (33,963,53)	121.6% 88.5%	35,563.78 (34,298.80)
Other Revenues LaSalle Outdoor Pool	(39,700)	(31,606.56) 7,783.03	8,093.44 17,383.03	79.6% -81.1%	(38,400)	(390.73)	3.6%	1,264.98
Development & Strategic Initiatives	545.000	411 7720 01	(125, 150, 00)	75.00/	£27 800	207 222 00	75 20/	527 467 26
Wages/Benefits Administrative Expenses	547,200 20,200	411,720.01 10,600.00	(135,479.99) (9,600.00)	75.2% 52.5%	526,800 20,100	396,332.99 10,798.37	75.2% 53.7%	537,467.26 18,553.16
Personnel Expenses	9,200	8,881.42	(318.58)	96.5%	9,200	3,351.66	36.4%	3,474.61
Program Services	23,400	5,344.19	(18,055.81)	22.8%	22,900	18,032.32	78.7%	22,110.37
Transfers to Own Funds	38,000	38,000.00	0.00	100.0%	38,000	38,000.00	100.0%	38,000.00
Expenditures	638,000 0	474,545.62 (2,230.63)	(163,454.38) (2,230.63)	74.4% 100.0%	617,000 0	466,515.34 (1,807.27)	75.6% 100.0%	619,605.40 (2,881.37)
Grants Other Revenues	(42,500)	(67,900.00)	(25,400.00)	159.8%	(42,500)	(148,570.00)	349.6%	(165,970.00)
Development & Strategic Initiatives	595,500	404,414.99	(191,085.01)	67.9%	574,500	316,138.07	55.0%	450,754.03
Building Division								
Wages/Benefits	443,000	287,555.35	(155,444.65)	64.9%	457,800	312,742.02	68.3%	420,205.55
Administrative Expenses	4,600	3,782.22	(817.78)	82.2%	5,900	3,278.18	55.6%	4,265.88
Personnel Expenses	10,700 176,700	4,623.66 190,504.47	(6,076,34) 13,804,47	43.2% 107.8%	10,700 169,500	5,017.76 156,962.49	46.9% 92.6%	6,727.32 234,436.68
Program Services Transfers to Own Funds	8,900	9,284.43	384.43	104.3%	0	363,735.52	100.0%	308,991.47
Expenditures	643,900	495,750.13	(148,149.87)	77.0%	643,900	841,735.97	130.7%	974,626,90
Contributions from Own Funds	0	0.00	0.00	100.0%	0	0.00	100,0%	0.00
Other Revenues	(643,900)	(495,750.13) 0.00	148,149.87 0.00	77.0% 100.0%	(643,900) 0	(841,735.97) 0.00	130.7% 100.0%	(974,626.90) 0.00
Building Division		0.00	0.00	100,070	v	0.00	100,0 70	0,00
Agriculture / Reforestation								
Program Services	25,000	0.00	(25,000.00) 25,000.00	0.0% 0.0%	25,000 (25,000)	0.00 0.00	0.0% 0.0%	0.00 0.00
Other Revenues Agriculture / Reforestation	(25,000)	0.00	0.00	100.0%	(23,000)	0.00	100.0%	0.00
Agriculture/ Reforestation								
Expenditures	35,277,400	24,147,461.28	(11,129,938.72)	68.5%	32,527,000	21,334,700.30	65.6%	33,270,415.97
Total	0	(11,268,965.44)	(11,268,965.44)	100.0%	0	(10,869,525.29)	100.0%	(127,477.86)
General Fund	0	(10,153,463.57)	(10,153,463.57)	100.0%	0	(9,737,474.92)	1.2%	(119,043.96)
Water Fund	0	(891,820.31) (223,681.56)	(891,820.31) (223,681.56)	100.0% 100.0%	0	(532,625.03) (599,425.34)	0.6% 0.8%	(3,401.70) (5,032.20)
Wastewater Fund	U	(223,001.30)	(223,001.30)	100,0 /0	J	(377,943,34)	0.070	(0,002.20)

## Attachment 'B'

TOWN OF LASALLE CAPITAL FUND ANALYSIS SEPTEMBER 30 2018

VC Tile Arena Shower Floors

PW Barn Floors

0.00

0.00

6,347.38

60,038.40

PROJECTS	ENDING BALANCE DEC 31,2017	CAPITAL EXPENSES	OPERATING EXPENSES	INTEREST	CONTR- GENERAL	CONTR- RESERVES/	CONTR- DEFERRED REVENUE	CONTR- GRANT/DEBT	CONTR- OTHER	ENDING BALANCE SEPT 30,2018
GENERAL GOVERNMENT						RESERVE FUND				
TECHNOLOGY	0.00	195,493.11	6,826.06	1,345.61		(203,664.78)				0.00
Replace desktops/laptops	0.00	9,685.46	0,820,00	58.69						
						(9,744.15)				0.00
Network equipment	0.00	5,515.39		63,60		(5,578.99)				0.00
Server equipment & upgrades	0.00	9,969.26		114.94		(10,084.20)				0.00
Software	0.00		5,729.09	26.38		(5,755.47)				0.00
Cell Tower Building	0.00	109,265.14		629.62		(109,894.76)				0.00
VC Camera Upgrade	0.00	61,057.86		452.38		(61,510.24)				0.00
Telephone System	0.00		1,096.97			(1,096.97)				0.00
STRATEGIC INITIATIVES	0.00	57,994.85	64,696.83	253.94		(1,707.62)		(56,287.23)		64,950.77
Todd/Malden Roundabout-Sculpture	0.00	57,994.85				(1,707.62)		(56,287.23)		0.00
Economic Development Strategic Plan	0.00		64,696.83	253.94						64,950.77
HYDRO GENERATOR	32,583.35			202.88					(14,406.60)	18,379.63
CAPITAL-ADMIN/FINANCIAL SERVICES	(51,550.28)	0.00								(51,550.28)
Over financed activities	(51,550.28)									(51,550.28)
Property purchase	0.00									0.00
CAPITAL-COUNCIL SERVICES	0.00	29,235.14				(29,235.14)				0,00
Time & Attendance System	0.00	29,235.14				(29,235.14)				0.00
PROTECTION SERVICES										
CAPITAL-FIRE	0.00	16,349.78	1,333.06	117.46		(17,800.30)				0.00
Radio Link Hardware	0.00	8,107.22		93.47		(8,200.69)				0.00
Outdoor Lighting	0.00		1,333.06	3.34		(1,336.40)				0.00
Defibrillators	0.00	8,242.56		20.65		(8,263.21)				0.00
TRANSPORTATION SERVICES										
CAPITAL-ROADS	0.00	34,006.98	48,300.48	405,52		(44,478.94)				38,234,04
Traffic Light Synchronization	0.00	•	14,004.81	98.29		(14,103.10)				0.00
GPS Equipment	0.00	20,089.87		133.98		(20,223.85)				0.00
Transportation Master Plan	0.00		32,921.91	144.48		, , ,				33,066.39
Mill & Pave-Ramblewood (2017)	0.00		1,373.76	10.21						1,383.97
Mill & Pave	0.00	3,765.12		18.56						3,783.68
Oakdale Trails development	0.00	10,151.99				(10,151.99)				0.00
TRANSIT	0.00	1,281,440.09		53.99			(104,931.25)			1,176,562.83
Buses (2)	0.00	1,259,175.00					(104,931.25)			1,154,243.75
Bus Shelters	0.00	22,265.09		53,99						22,319.08
BRIDGE	0.00		18,492.41	30.38		(18,522.79)				0.00
Bridge Study	0.00		18,492.41	30.38		(18,522.79)				0.00
SIDEWALK CONSTRUCTION	0.00		71,844.66			(71,844.66)				0.00
Sidewalk Ramps	0.00		71,844.66			(71,844.66)				0.00
TRAILS	0.00	135,237.04	6,587.45	1,381.07				(44,306,00)		92,285.46
Trail Signs	0.00	135,237.04		1,354.42				(44,306.00)		92,285,46
Pedestrian Bridge	0.00	•	6,587.45	26.65		(6,614.10)		<b>(</b> , ,		0.00
CAPITAL-FACILITIES & FLEET	16,909.03	667,400.91	30,222,70	6,480.91		(667,538.92)				53,474.63
Tower Analysis	5,457.60	,	2,035.20	131.97		, ,				7,624.77
VC Greenhouse Gas Challenge	11,451.43		,	237.99						11,689.42
VC Arena Compressor	0.00	37,814.02		530.74		(38,344.76)				0.00
Roads-Snow Plow	0.00	245,093.75		2,825.98		(247,919.73)				0.00
VC Pool HVAC Upgrade	0.00	120,890.89		1,317.83		(122,208.72)				0.00
Outdoor Pool-Skimmer Basket	0.00		3,635.14	33.59		(3,668.73)				0.00
Parks-Mowers (3)	0.00	46,249.92	•	324.58		(46,574.50)				0.00
VC Condition Assessment	0.00		21,369.60	153.00		(21,522.60)				0.00
VC Outdoor Family Washroom Conversion	0.00		807.68	5.66		(813.34)				0.00
VC Ice Plant	0.00	33,816.22		344.22						34,160.44
Roads-Dump Trailer	0.00	117,150.33		553.50		(117,703.83)				0.00
VC Outdoor Concession Water Fountain	0.00		2,375.08	5.95		(2,381.03)				0.00
VC Tile Arena Shower Floors	0.00	6 347 38		15.90		(6.363.28)				0.00

15.90

(6,363.28) (60,038.40) 09/10/2018

0.00

### TOWN OF LASALLE CAPITAL FUND ANALYSIS SEPTEMBER 30, 2018

PROJECTS	ENDING BALANCE DEC 31,2017	CAPITAL EXPENSES	OPERATING EXPENSES	INTEREST	CONTR- GENERAL	CONTR- RESERVES/ RESERVE FUND	CONTR- DEFERRED REVENUE	CONTR- GRANT/DEBT	CONTR- OTHER	ENDING BALANCE SEPT 30,2018
ENVIRONMENTAL SERVICES										
DRAINS	0.00		149,157.45	440.80		(626.87)			(85,137.25)	63,834.13
Herb Gray Parkway Drainage Reports	0.00		85,137.25						(85,137.25)	0.00
Drainage Works SAR	0.00		619.72	7.15		(626.87)				0.00
Storm Sewer Condition	0.00		63,400.48	433.65						63,834.13
CAPITAL-SEWER	0.00	15,620.16	3,712.45	44.35			(15,620.16)			3,756.80
PS-Other Maintenance	0.00		3,712.45	44.35						3,756.80
Pump Rebuild PS1	0.00	15,620.16					(15,620.16)			0.00
RECREATION SERVICES										
	0.00		40 000 00	105.70		(40.212.02)				
CAPITAL-CULTURE & RECREATION Front Road Park Planters	0.00		40,088.23 3,317.38	125,70 23,28		(40,213.93) (3,340.66)				0.00
Baseball Diamond-Covers	0.00		4,151.81	19.61		(4,171.42)				0.00 0.00
Baseball Diamond-Netting	0.00		30.819.04	82,81		(30,901.85)				0.00
VC Outdoor Bike Repair Station	0.00		1,800.00	02.01		(1,800.00)				0.00
CAPITAL-PARKS	0.00	50,162.96	21,426.24	367.18		(51,956.38)		(50,000.00)	(20,000.00)	(50,000,00)
Accessible Playground-Marcotte Park	0.00	,				(**,*****)		(50,000.00)	(20,000.00)	(50,000.00)
Floating Dock	0.00	50,162.96		257.52		(30,420.48)		(,,	(20,000.00)	0.00
Pickle Ball Court Repairs	0.00		21,426.24	109.66		(21,535.90)			,	0.00
PLANNING & DEVELOPMENT				****						
CAPITAL-PLANNING & DEVELOPMENT	0.00		32,418.51	291.26		(32,709.77)				0.00
Official Plan Review	0.00		32,418.51	291.26		(32,709.77)				0.00
OTHER-WORK IN PROGRESS										
HOWARD INDUST PARK (INT)	31,526.01			560.49						32,086,50
CAPITAL-SEWER (Sewage Capacity)	2,807,418.00									2,807,418.00
PS 1 STRUCTURE REPAIRS (CWWF)	6,273.80	434,630.98		3,307.00				0.01	(400.00)	443,811.79
BRIDGES (Front Road/Turkey Creek Bridge)	43,701.29	18,591.56		1,100.28						63,393.13
PW FUEL GATES	0.00	6,645.95		16.65		(6,662.60)				0.00
TODD/MALDEN ROUNDABOUT	4,739.04			95.62						4,834.66
TODD/MALDEN ROUNDABOUT	0.00	178,996.67		2,118.77						181,115.44
PATHWAY (Todd Lane (OMCIP))	141,378.04	3,230,22		2,147.21				(13,621.10)		133,134.37
TRAFFIC SIGNAL-PATHWAY (Todd Lane (OMCIF	126,720.13	36,248.10		3,588.82				(10,200.34)		156,356,71
GILBERT PARK TRAIL	24,154.65	7,829.96		636.07						32,620.68
STREET LIGHTING (LED Project)	(11,810.55)	27,072.59				(15,262.04)				0.00
CHAPPUS DRAIN	10,147.77		18,633.27	300.66						29,081,70
BESSETTE DRAIN	6,354.81		27,194.34	333,23						33,882.38
LEPAIN DRAIN	17,542.74		27,822.11	721.24						46,086.09
WEST BRANCH CAHILL DRAIN	11,834.17		5,978.60	344.18						18,156.95
FOURTH CONCESSION DRAIN	0.00		200.00	0.98						200.98
BURKE DRAIN	0.00		989.11	2.40						991.51
SPLASH PAD PROJECT	0.00	76,432.76		1,254.65						77,687.41
WATERMAIN-Orford Watermain	0.00	4,307.00		66.23						4,373.23
WATERMAIN-Sprucewood Watermain	0.00	5,596.35		75.58						5,671.93
WATERMAIN-Canard Watermain	0.00	4,585.31		44.28						4,629.59
RIVERDANCE PROPERTY	(42,972.48)									(42,972.48)
HERITAGE STORM IMPROVEMENT	0.00	11,803.35		28.62						11,831.97
NEW TOWN HALL/LIBRARY	0.00	47,575.34				(47,575.34)				0.00
WATERFRONT	0.00	5,000.00								5,000.00
	3,174,949,52	3,351,487.16	575,923.96	28,284.01	0.00	0 (1,256,414,18)	(120,551,41)	(174,414,66)	(119,943.85)	5,459,320.55
•	3,174,243.34	3,331,407.10	313,343.30	20,204.01	0.00	0 (1,230,414.18)	(120,331,41)	(1/4,414.00)	(117,743,83)	3,437,320.33

## Attachment 'C'

09/10/2018

TOWN OF LASALLE RESERVES & RESERVE FUNDS SCHEDULE SEPTEMBER 30, 2018

	BALANCE DEC 31,2017	CONTR- GENERAL	CONTR- RESERVES/	CONTR- DEFERRED	CONTR- OTHER/	INTEREST	TRANSFER- GENERAL	TRANSFER- CAPITAL	TRANSFER- RESERVES/	TRANSFER- OTHER	BALANCE
	22001,2017	FUND	RES FUND	REVENUE	DEVELOPERS		FUND	FUND	RES FUND	OTHER	SEPT 30,2018
RESERVES									100 10112		
GREEN SPACE/WOODLOT	424,723.72				6,472.50					(1,852.03)	429,344.19
VEHICLE & EQUIPMENT	4,084,909.59	1,278,037.95			35,685.91			(666,590.01)		, , ,	4,732,043.44
INFRASTRUCTURE	7,665,245.93	3,295,200.00			564,950.00			(267,244.16)			11,258,151.77
SPECIAL PROJECTS	1,162,947.29	150,100.00			696.00			(63,652.53)		(78,035.51)	1,172,055,25
TAX STABILIZATION	3,508,558.95	204,000.00								, , , ,	3,712,558.95
WORKING CAPITAL	445,252.60				69,750.00					(34,500.00)	480,502,60
RECREATION COMPLEX	1,612,349.58	163,387.00						(258,927.48)		, -	1,516,809.10
RESERVES	18,903,987.66	5,090,724.95			677,554.41			(1,256,414.18)		(114,387,54)	23,301,465.30
RESERVE FUNDS											
BUILDING ACTIVITY	(256,201.56)		9,284,43		3,000.00						(243,917.13)
ESSEX POWER EQUITY	12,120,605.00		•		·						12,120,605.00
RESERVE FUNDS	11,864,403.44		9,284.43		3,000,00						11,876,687.87
						**********					
RESERVES/RESERVE FUNDS	30,768,391.10	5,090,724.95	9,284.43		680,554.41			(1,256,414.18)		(114,387.54)	35,178,153.17
											***************************************

### TOWN OF LASALLE DEFERRED REVENUE FUND SCHEDULE SEPTEMBER 30, 2018

09/10/201

	BALANCE DEC 31,2017	CONTR- GENERAL FUND	CONTR- DEFERRED REVENUE	CONTR- OTHER/ DEVELOPERS	INTEREST	TRANSFER- GENERAL FUND	TRANSFER- CAPITAL FUND	TRANSFER- RESERVES/ RES FUND	TRANSFER- OTHER	BALANCE SEPT 30,2018
DEFERRED REVENUE										
SEWER PROJECTS	1,695,301.42				27,631.61		(15,620.16)			1,707,312.87
WATER PROJECTS	3,614,874.97				100,136.93					3,715,011,90
WATER EMERGENCY	1,500,000.00									1,500,000.00
LAND DEVELOPMENT CHARGES	9,757,535.31			1,159,558.00	211,397.83	(205,976.73)				10,922,514,41
DC PROJECTS (NON-GROWTH RELATED)	13,677,868.42	520,000.00			285,864.96					14,483,733,38
FEDERAL GAS TAX	2,202,132.94	729,845.54			49,321.41					2,981,299,89
PROVINCIAL GAS TAX/TRANSIT	344,242.57	13,876.00			7,048.70	(253,128.51)	(104,931.25)			7,107,51
OCIF-FORMULA BASED	812,23	312,946.00			4,775.17					318,533,40
DEPOSITS FROM DEVELOPERS	2,121,874.98			810,770.00	50,777.20				(469,729.91)	2,513,692,27
CONTRIBUTIONS FROM DEVELOPERS	815,360.21			54,250.00	14,122.19				, , ,	883,732,40
PARKLAND DEDICATION	285,389.18			87,750.00	6,969.05					380,108.23
DEFERRED REVENUE	36,015,392.23	1,576,667.54		2,112,328.00	758,045.05	(459,105,24)	(120,551.41)		(469,729.91)	39,413,046.26

## Attachment 'D'

TOWN OF LASALLE
CASH AND INVESTMENTS
SEPTEMBER 30, 2018

	Pol	licy			Details				Value		Term Lin	nitations				
	Maximum															
Sector/Class	Sector	Maximum						!		<1	1-3	3-5	5 - 10			
	Limit of the	Term						Total		year	years	years	years			
	Portfolio	Limitation	Issuer	Broker	Issue	Maturity	Interest	Amount	Sector	25%-100%	75%	50%	25%			
	1	1	T I		T	T	<u> </u>				ſ					
Federal	25%	10 years							0.00%							
Canada		10 years														
Provincial	25%								0,00%							
Province		10 years														
Municipal	25%						<del> </del>		100.00%							
Municipalities, Regions & Counties		10 years														
School Boards	1	10 years						İ								
Other Agencies & Authorities		10 years	!													
One: Public Sector Group of Funds		10 years														
•		,			Sept 1,2018	on demand	variable	321,114.51		321,114,51						
Financial Institutions	100%								0.00%				***************************************			
Schedule I Banks	i	10 years					ı									
Schedule II Banks and Credit Unions		10 years		A												
TOTAL: EXTERNAL INVESTMENTS						<u> </u>		321,114.51		100.0%	0.0%	0.0%	0.0%			
CASH	1							<u> </u>	l			ſ				
General Account			Windsor Family Credit Union		ĺ			6,276,344,78		6,276,344,78		ì				
Sewer Account			Windsor Family Credit Union					136,492.98		136,492.98						
Water Account			Windsor Family Credit Union					796,298,85		796,298.85						
Reserves Account			Windsor Family Credit Union					23,352,957.27		23,352,957,27		- 1				
Capital Deposits Account			Windsor Family Credit Union					39,198,539.08		39,198,539.08						
TOTAL: CASH								69,760,632.96		100.0%	0.0%	0.0%	0.0%			
INVESTMENT IN ESSEX POWER		1		Γ	T	T	T	Γ		1						
			Essen Barrer (\$207 729 : \$45 5	1 22)				252 260 00				1	262.260.00			
Investment in Special Class A Shares	1	l 	Essex Power (\$207,738 + \$45,5	44)				253,260.00					253,260.00			
Investment in Common & Preferred Sha	<del></del>	8) T	Essex Power (\$12,120,605)	<u> </u>		<del> </del>	+	252.250.00								
TOTAL: INVESTMENT IN ESSEX POWER	<u> </u>		1			1		253,260,00	L	l						

GRAND TOTAL: CASH AND INVESTMENTS				70,335,007.47	70,081,747.47	0.00	0.00	253,260.00	
					99.6%	0.0%	0.0%	0.4%	6