



The Corporation of the Town of LaSalle

Date:	July 27, 2018	Report No:	FIN-28-2018
Directed To:	Mayor & Members of Council	Attachments:	
Department:	Finance		
Prepared By:	Dale Langlois, CPA, CA Director of Finance & Treasurer Nick DiGesu Manager of Information Technology	Policy References:	None
Subject:	Contracting Firm Award – New Cell Tower Equipment Building Upgrade		

Recommendation:

- That Council approve the New Cell Tower Equipment Building Upgrade bid from Alliance General Contracting of Windsor Inc. in the total amount of \$284,391 (+ HST), and authorize administration to award the project and proceed with a formal agreement to initiate the project.

Report:

The existing cell tower building houses critical IT infrastructure for the Town and is located next to the cell tower near the fire station. As identified in the 2018 budget document, this building requires upgrading as it is undersized for the amount of equipment that it holds, has a history of rodent problems and it houses critical IT infrastructure. The new building will be secure and large enough to house all current and future equipment and will also include a manual transfer switch and plug as a secondary backup if the automatic transfer switch and generator should fail during a critical emergency operations event.

The 2018 budget includes \$500,000 for the engineering and construction of the new cell tower building as well as the equipment upgrade. The total cost of the engineering and construction of the building was \$150,625 (plus HST). Therefore, once this portion of the project is approved, the total cost of this project will be \$435,016 (plus HST), which is within budget. The Town's bids and tender's software was utilized to extend the scope of potential bidders beyond Windsor and Essex County. The Town received bids from four vendors as outlined below:

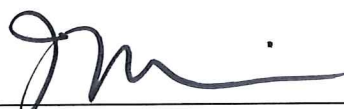
Vendor	Base Bid	Cost of Performance Bond and labour and materials bond	Cost for Manual Transfer Switch and Plug for Generator	Total Cost (plus HST)
Alliance General Contracting of Windsor Inc.	\$279,134.00	\$2,205.00	\$3,052.00	\$284,391.00
Front Construction Industries Inc.	\$288,800.00	\$3,195.00	\$3,400.00	\$295,395.00
Vince Ferro Construction Ltd.	\$298,065.00	\$5,000.00	\$5,052.00	\$308,117.00
Expeteers Corporation	\$325,362.18	\$7,158.80	\$10,285.00	\$342,805.98

After reviewing all of the bid documents, Alliance General Contracting has the lowest price as well as the experience and expertise to complete the new cell tower equipment building upgrade.

Alliance General Contracting of Windsor Inc. will undertake to complete the project in twelve weeks after awarding of the contract.

Yours truly,


 Dale Langlois, CPA, CA
 Director of Finance & Treasurer


 Nick DiGesù
 Manager of Information Technology

Reviewed by:						
CAO	Finance	Council Services	Public Works	Development & Strategic Initiatives	Culture & Recreation	Fire Services
