



## The Corporation of the Town of LaSalle

<b>Date:</b>	January 23, 2018	<b>Report No:</b>	FIN-07-2018
<b>Directed To:</b>	Members of Council	<b>Attachments:</b>	Culture & Recreation / Parks Advisory Committee Meeting Report FIN-04-2018
<b>Department:</b>	Finance		
<b>Prepared By:</b>	Dale Langlois, CPA, CA Manager of Finance & Deputy Treasurer	<b>Policy References:</b>	None
<b>Subject:</b>	Boat Ramp Rates		

### Recommendation:

That Council approve the proposed boat ramp user rates.


### Report:

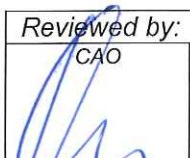

At the January 18<sup>th</sup>, culture and Recreation / Parks Advisory Committee meeting, the committee endorsed the attached report, which recommends the following boat ramp rate changes and preferred effective dates:

	<b>Day Fee (hst incl.)</b>	<b>Seasonal Fee (hst incl.)</b>	<b>Senior Seasonal Fee (hst incl.)</b>
Current Rate	\$11.00	\$90.00 (\$80.00)	\$70.00 (\$60.00)
Proposed Rate	\$13.00	\$150.00 (\$130.00)	\$110.00 (\$90.00)
Effective Date	July 1, 2018	January 1, 2019	January 1, 2019

\*\*\*Amounts in brackets are the early bird fee\*\*\*

Yours truly,

  
 Dale Langlois, CPA, CA  
 Manager of Finance & Deputy  
 Treasurer

Reviewed by:						
CAO	Finance	Council Services	Public Works	Development & Strategic Initiatives	Culture & Recreation	Fire Services
						



## The Corporation of the Town of LaSalle

<b>Date:</b>	January 15, 2018	<b>Report No:</b>	FIN-04-2018
<b>Directed To:</b>	Members of Culture and Recreation / Parks Advisory Committee	<b>Attachments:</b>	
<b>Department:</b>	Finance		
<b>Prepared By:</b>	Joe Milicia, CPA, CA Director of Finance & Treasurer  Dale Langlois, CPA, CA Manager of Finance & Deputy Treasurer	<b>Policy References:</b>	None
<b>Subject:</b>	Boat Ramp Rates		

### Recommendation:

That the Committee endorse the report and recommend that Council approve the proposed 2018 boat ramp user rates.

### Report:

Effective, January 1, 2018 minimum wage has increased from \$11.40 per hour to \$14 per hour. Effective January 1, 2019, minimum wage will increase to \$15 per hour. In 2017, approximately \$28,500 was spent to staff the boat ramp and \$31,300 of revenue was collected. With the minimum wage increase, the total cost to staff the boat ramp is expected to increase to \$35,000 in 2018 and \$37,500 in 2019. Without corresponding user rate increases, the boat ramp will operate with an expected loss of \$3,700 in 2018 and \$6,200 in 2019.

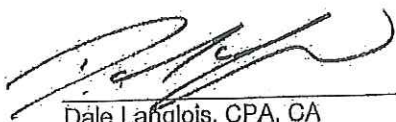
For information purposes, the following chart shows the comparative boat ramp user rates of other Municipalities in the region:

Municipality	Day Fee (hst incl.)	Seasonal Fee (hst incl.)	Senior Seasonal Fee (hst incl.)
Lakeview, Windsor	\$13.00	\$168.00	\$117.00
Essex	\$12.00	\$153.00	\$122.50
Leamington	\$11.50	\$150.00	\$125.00
Kingsville	\$12.00	\$130.00	\$100.00
Lakeshore	\$11.50	\$166.00	N/A
LaSalle - Current	\$11.00	\$90.00 (\$80.00)	\$70.00 (\$60.00)
LaSalle - Proposed	\$13.00	\$150.00 (\$130.00)	\$110.00 (\$90.00)

\*\*\*Amounts in brackets are the early bird fee\*\*\*

Assuming that the same number of boat ramp passes will be sold in 2018, with the proposed user rate increase, revenue is projected to increase to \$44,500. This will more than offset the impact of bill 148 on boat ramp operations and keep LaSalle's rates competitive with the other Municipalities in the region.

Yours truly,

  
Dale Langlois, CPA, CA  
Manager of Finance & Deputy  
Treasurer

Reviewed by:						
CAO	Finance	Council Services	Public Works	Development & Strategic Initiatives	Culture & Recreation	Fire Services
	