



The Corporation of the Town of LaSalle

To: Mayor and Members of Council

Prepared by: Mark Seguin, Deputy Fire Chief

Department: Fire Service

Date of Report: April 9, 2024

Report Number: FIRE-24-03

Subject: Purchase of 100 Foot Aerial Platform Fire Apparatus

Recommendation

That the report of the Deputy Fire Chief of LaSalle dated April 8, 2024 (FIRE-24-03) regarding the purchase of the new 100 Foot Aerial Platform Fire Apparatus be received;

And that, the purchase of a new 100 Foot Aerial Platform Fire Apparatus be approved at a cost of \$2,717,500 (not including HST) and funded through the Fire Capital Reserve;

And that, Council authorizes the Mayor and Clerk to execute the agreement as between the Corporation of the Town of LaSalle and Camions Carl Thibault Inc. to give effect to the purchase.

Report

LaSalle Fire Service went out for tender for a 100 Foot Aerial Platform Fire Apparatus to replace our current aerial fire apparatus, Unit 202, as per the capital replacement plan. The tender was published on February 21st, 2024, and closed April 3rd, 2024. We received one submission through the Request for Tender process.

Camions Carl Thibault inc. submitted the only bid for a cost of \$2,717,500 (not including HST).

Staff reviewed the tender in detail and Camions Carl Thibault inc. met all the requirements of the Request for Tender.

Consultations

The tender was reviewed in detail with the Fire Chief.

The Finance department was consulted to ensure the funds are available from the fire capital reserve to fund the overage from the budgeted replacement costs.

Financial Implications

The purchase of the Aerial Platform will be funded from the Fire Capital Reserve. The approved budget for this replacement is \$2,100,000. The additional funds required for this purchase is to be funded from Fire Capital Reserve as well. The Aerial is anticipated to arrive early in the Fourth Quarter of 2026. We will explore options to dispose of the old aerial to recover some costs through the OFM Used Equipment Portal or Government Auctions as we move closer to the delivery date of the new apparatus.

Tender Summary

VENDOR	100' Aerial Platform (No HST)	DID VENDOR MEET RFQ?
Camions Carl Thibault inc. 100 Foot Aerial Platform Fire Apparatus	\$2,717,500	Yes

Prepared By:



Deputy Fire Chief

Mark Seguin

Link to Strategic Goals

1. Enhancing organizational excellence - Not Applicable
2. Strengthen the community's engagement with the Town - Not Applicable
3. Grow and diversify the local economy - Not Applicable
4. Build on our high-quality of life - Not Applicable
5. Sustaining strong public services and infrastructure - Yes

Communications

Bids & tenders.

Report Approval Details

Document Title:	Purchase of 100 Foot Aerial Platform Fire Apparatus .docx
Attachments:	
Final Approval Date:	Apr 10, 2024

This report and all of its attachments were approved and signed as outlined below:



Director of Fire/Fire Chief

Ed Thiessen



Chief Administrative Officer

Joe Milicia