



The Corporation of the Town of LaSalle

To: Mayor and Members of Council

Prepared by: Mark Beggs, Manager of Roads and Parks

Department: Public Works

Date of Report: March 12, 2021

Report Number: PW-10-2021

Subject: 2021 Fleet Purchase – Replacement of Roads Department Medium Duty Dump Truck

Recommendation

That the report of the Manager of Roads and Parks dated March 12, 2021 (PW-10-2021) regarding the Replacement of a Roads Department Medium Duty Dump Truck be received;

And that the purchase of the vehicle from Victory Ford Lincoln Sales LTD. for a price of \$128,748 (plus taxes) be approved;

And that the purchase of the quoted 14' Steel Deck and separate 14' Bin for the cost of \$18,306 (plus taxes) be approved.

Report

As part of the 2021 budget, \$129,000 was budgeted for the replacement of a medium duty dump truck for the Roads department within Public Works.

Pricing for the truck was received through the Towns online tendering platform, Bids and Tenders with submissions received from RFQ-PW-2021-08.

In the tendering process it was recognized that a truck with “roll off” box and body capabilities would be a useful asset for the Town to acquire. This system allows different styles of box and flat deck options to be used on one truck. The original budget allotment only included a single dump box for the truck.

In the specifications quoted upon, an additional flat deck and a garbage bin was also included to be used with the roll off system. The value in these decks is evident as the truck becomes more versatile for all operations in the Town. This truck, with its flexibility and versatility can be used for many operations including hauling material to

and from job sites, as well as garbage containers at events and festivals, floating equipment and materials, cold patch operations and tree trimming operations etc.

In addition, if the purchase of these two additional decks are delayed until 2022, likely the cost will increase, due to the costs of production and materials, separate orders, etc.

The pricing received is broken into two sections. Section one is for the truck, rolloff system and a dump body; Section 2 is the additional price for the two other decks.

Pricing summary:

1. Victory Ford Lincoln Sales Ltd	
a. Ford F650 Reg Cab	\$79,652
b. Roll-Off Package	\$49,096
c. Meets Specifications	
d. Total Cost (section 1)	\$128,748(plus tax)
e. Provisional items	
i. Flat Deck	\$9,706
ii. Bin Deck	\$8,600
f. Total Provisional Cost (section 2)	\$18,306 (plus tax)
g. Total price for truck	\$147,054 (plus tax)

Note: There was only one submission for this RFQ

After review of the submission, and a successful trial of the vehicle by the Roads department staff, it is recommended that the Town proceed with the purchase of the vehicle and equipment as quoted by Victory Ford Lincoln Sales Ltd for the price of \$128,748 (plus taxes) and that the Town proceed with the order of the additional flat deck and bin deck for the vehicle at a cost of \$18,306 (plus taxes). The total purchase price for the truck and all the deck options is \$147,054 (plus taxes).

The additional money for the two decks that exceed the 2021 budgeted amount will be funded from the vehicle and equipment reserve fund.

Also note that the retired truck that the department is currently using is at the end of its useful life and will be sold in an online auction later. The funds from this sale will be put back into equipment reserves to offset the additional costs for the decks.

Consultations

The Roads and Finance departments were consulted for this purchase.

Financial Implications

The budget for this purchase approved in the 2021 budget was \$129,000. The cost of the Truck chassis and body is \$128,748 (plus tax).

In addition, this report recommends purchasing two additional Roll-off decks at a cost of \$18,306. This amount is not included in the 2021 budget, and is recommended to be funded from the Vehicle and Equipment Reserves.

Also, the revenue from the sale of the departments retired vehicle will be deposited into the equipment reserve fund to offset the additional costs for the decks.

Prepared By:

Manager, Parks and Roads

Mark Beggs

Link to Strategic Goals

1. Enhancing organizational excellence - Not Applicable
2. Strengthen the community's engagement with the Town - Not Applicable
3. Grow and diversify the local economy - Not Applicable
4. Build on our high-quality of life - Not Applicable
5. Sustaining strong public services and infrastructure - Yes

Communications

Bids and Tenders website.

Notifications

Notification of RFQ posted on Town's website.

Report Approval Details

Document Title:	PW-10-2021 Fleet Purchase - Replacement Roads Medium Duty Dump Truck.docx
Attachments:	
Final Approval Date:	Mar 15, 2021

This report and all of its attachments were approved and signed as outlined below:



Deputy Chief Administrative Officer

Peter Marra



Chief Administrative Officer

Joe Milicia