



## **The Corporation of the Town of LaSalle**

**To:** Mayor and Members of Council

**Prepared by:** Mark Beggs, Manager of Roads and Parks

**Department:** Public Works

**Date of Report:** March 12, 2021

**Report Number:** PW-09-2021

**Subject:** 2021 Fleet Purchase – Replacement Roads Department Snow Plow

### **Recommendation**

That the report of the Manager of Roads and Parks dated March 12, 2021 (PW-09-2021) regarding the purchase of a replacement snow plow for the Roads department within Public Works be received;

And that the purchase of the replacement Snow Plow for a cost of \$255,412 (plus tax) from International Trucks be approved.

### **Report**

As part of the 2021 approved budget, the replacement of the Roads Department 2006 International 7500 snow plow was approved. The budget allotted for this replacement was \$250,000. In addition, \$15,000 was budgeted for a shouldering attachment to be included with the new truck and plow gear. The total budget approved for this purchase is \$265,000.

For this purchase, the Town has decided to use Sourcewell and LAS group buying programs for procurement.

As a municipality within Ontario, the Town of LaSalle is a member of the Association of Municipalities Ontario (AMO). AMO provides a few programs and resources for municipalities including group buying programs. LAS, a division of AMO, provides competitively-priced and sustainable co-operative business services for Ontario municipalities & the broader public sector. All offerings have undergone a formal competitive bid process, ensuring compliance with purchasing bylaws, and trade agreements.

Administration has determined that sourcing the current procurement through this method is an effective and efficient utilization of resources and in compliance with the appropriate bylaws and agreements.

The provided pricing through the LAS group buying program is as follows:

2022 International HV607 4x2 Chassis	\$137,473.68
Viking-Cives plow equipment and salter	\$108,230
Viking Pavement Edger	\$9,709
Total Purchase Price	\$255,412.68 (plus tax)

The International trucks with Viking plow gear matches the current fleet of snow plows within the Roads department, and allows for interchangeable parts and service. The department has an excellent relationship with both the International group of sales and service personal, as well as members from the Viking Cives group.

It is recommended that the Town proceed with the LAS pricing of \$255,412 (plus tax) for the purchase of a new Snow Plow truck and chassis along with Plow Gear and the shouldering attachment, as approved in the 2021 budget.

The existing plow in the Roads fleet has reached the end of its useful life, and will be sold in an upcoming online auction. The revenue from this sale will be put back in the equipment reserve fund for future fleet purchases.

## **Consultations**

The Roads Department and Finance Department we consulted with this purchase.

## **Financial Implications**

A total of \$265,000 was approved in the 2021 budget for the purchase of a replacement Roads Snow Plow, and shouldering attachment.

The cost for the replacement truck, through LAS pricing is a total of \$255,412.68 (plus tax) and will be funded from the Equipment Reserve Fund.

### **Prepared By:**

A handwritten signature in black ink, appearing to read 'MBeggs', written in a cursive style.

Manager, Parks and Roads

Mark Beggs

## **Link to Strategic Goals**

1. Enhancing organizational excellence - Not Applicable
2. Strengthen the community's engagement with the Town - Not Applicable
3. Grow and diversify the local economy - Not Applicable
4. Build on our high-quality of life - Not Applicable
5. Sustaining strong public services and infrastructure - Yes

## **Communications**

The procurement policy of using the LAS buyers group was followed.

## **Notifications**

None.

**Report Approval Details**

Document Title:	PW-09-2021 Fleet Purchase - Replacement Roads Snow Plow.docx
Attachments:	
Final Approval Date:	Mar 15, 2021

This report and all of its attachments were approved and signed as outlined below:



Deputy Chief Administrative Officer

Peter Marra



Chief Administrative Officer

Joe Milicia