



The Corporation of the Town of LaSalle

To: Mayor and Members of Council

Prepared by: Mark Beggs, Manager of Roads and Parks

Department: Public Works

Date of Report: February 9, 2021

Report Number: PW-03-2021

Subject: Purchase of Three (3) Pickup Trucks for the Public Works Department

Recommendation

That the report of the Manager of Roads and Parks dated February 9, 2021 (PW-03-2021) regarding the purchase of three pickup trucks for the Public Works department, a Roads pickup from Victory Ford Lincoln Sales Ltd for \$44,155 (plus taxes) and two Parks pickups from Victory Ford Lincoln Sales Ltd for \$87,856 (total for 2 trucks)(plus taxes) be approved.

Report

Included in the 2021 budget, funding was secured for three replacement pickups in Public Works. Two are scheduled for the Parks department with a budget of \$60,000 each (\$120,000 total), and one for the Roads department with a budget of \$60,000.

Request for quotations (RFQ) submissions were received through the Towns online bidding system, Bids and Tenders for both RFQ-PW-2021-03 and RFQ-PW-2021-04.

Results from each tender are as per below:

1. RFQ-PW-2021-03 Supply of Two (2) 3/4 Ton, 4x4 Pickup Trucks for Parks Department

Grogan Ford Lincoln Incorporated	\$46,285.00 (each)
Victory Ford Lincoln Sales Ltd.	\$43,928.00 (each)
Fraser Durham Chrysler Dodge Jeep Ram Inc	\$44,914.00 (each)
Oxford Dodge Chrysler (1992) Ltd	\$45,835.00 (each)

East Court Ford Lincoln \$44,899.00 (each)

2. RFQ-PW-2021-04 Supply of 3/4 Ton 4x4 Pickup Truck with Extended/Super Cab with 8' Box

Victory Ford Lincoln Sales Ltd. \$44,155.00

East Court Ford Lincoln \$45,094.00

Grogan Ford Lincoln Incorporated \$45,015.00

Oxford Dodge Chrysler (1992) Ltd \$46,716.00

These new trucks are to replace existing vehicles in the Public Works fleet that have reached the end of their useful life. The existing trucks will be sold through an online auction at a later date, and that money placed back into the equipment reserve fund.

It is recommended that Vicory Ford Lincoln Sales Ltd. be awarded all three trucks, as they best meet the needs of the department, and have the most competitive pricing received. The quotations of \$87,856 (total for 2 trucks)(plus taxes) for the parks vehicles, and \$44,155 (plus taxes) for the Roads vehicle are within the approved 2021 budget and will be funded from the vehicle reserve fund.

Consultations

Both the Parks and Roads department we consulted for the specifications of the vehicles, along with procurement and finance departments for these purchases

Financial Implications

The funding for these purchases will come from the approved 2021 budget items in the Public Works Fleet budget, and will be funded from the vehicle reserve fund. The pricing for the vehicles is below the budgeted price as shown in report.

Prepared By:



Manager, Parks and Roads

Mark Beggs

Link to Strategic Goals

1. Enhancing organizational excellence - Not Applicable
2. Strengthen the community's engagement with the Town - Not Applicable
3. Grow and diversify the local economy - Not Applicable
4. Build on our high-quality of life - Not Applicable
5. Sustaining strong public services and infrastructure - Yes

Communications

Bids and Tenders

Notifications

Not applicable

Report Approval Details

Document Title:	PW-03-2021 Public Works Pickup Purchases 2021.docx
Attachments:	
Final Approval Date:	Feb 16, 2021

This report and all of its attachments were approved and signed as outlined below:



Deputy Chief Administrative Officer

Peter Marra



Chief Administrative Officer

Joe Milicia